

Protests over Pacific exile for bombers

From Richard Long, Wellington

Two French agents who blew up the Greenpeace ship Rainbow Warrior in Auckland are to spend three years on a French Pacific island instead of the next 10 years in a New Zealand jail.

The agreement between the two countries followed a ruling by the UN Secretary-General, Javier Pérez de Cuéllar. It was reached despite promises from the New Zealand Prime Minister, Mr David Lange, that there would be no deal, and provoked anger and protests in New Zealand last night.

Mr Lange confirmed that Dominique Prieur and Alain Maferat would be taken from prison this month to the atoll of Hao.

The Opposition Leader, Mr Jim Bolger, said the agreement was an about-face by Mr Lange; it made a fool of the Prime Minister, subjected New Zealand to international ridicule and undermined the judicial system.

The two agents were jailed last year for their part in the sabotage of the Rainbow Warrior in Auckland Harbour and the death of a crew member.

Yesterday Mr Lange said they would be surrendered to French authorities by July 25 for transport to Hao, north of the French nuclear testing site at Mururoa.

Under the ruling, the agents will not be jailed and will be able to mix with military personnel and immediate family and friends, but will not be able to mix with villagers on the atoll or other civilians.

Mr Lange agreed that the decision to deport the agents was "at variance" with his comments last year that they would not be released during the term of his Government.

But he rejected suggestions this could lead to a backlash against the Government, emphasising that the agents would not be released to freedom.

In his other rulings, Señor Pérez de Cuéllar ordered France to pay compensation of \$7 million (£4.5 million) to New Zealand and to make a formal, unqualified apology for the attack on the Rainbow Warrior.

New Zealand had sought at least \$9 million in compensation, but France said the amount should not be more than \$4 million.

France was also ordered not to oppose New Zealand

Vulnerable deal 10

butter exports to Britain in 1987 and 1988 at levels proposed by the European Community, and not to take any measures that might damage New Zealand's mutton, lamb and goat-meat exports.

Before arbitration began, France agreed to lift its ban on the import of New Zealand lamb brains. Earlier restrictions that hit New Zealand traders included the cancellation of orders from French New Caledonia.

Mr Lange indicated last night that the sanctions had forced his Government to accept arbitration. It did not

seek martyrdom, he said. It had the choice of "pig-headedly charging forward to compound the damage" or to resolve differences with France through arbitration.

He chose arbitration and described the result as "a fair and just solution."

● PARIS: The French Prime Minister, M Jacques Chirac, announcing "the end of the Rainbow Warrior affair," said France undertook to abide by all the conditions of the ruling (Susan MacDonald writes).

He said all France would rejoice with him at the news of the transfer of the prisoners, and in paying tribute to the "exemplary dignity with which these two officers have accepted and submitted to their imprisonment."

He hoped that from now on Franco-New Zealand relations could develop with a serenity befitting two countries with so many common memories.

The former defence minister, M Charles Hernu, who resigned over the scandal, said he was happy the position of the two officers had been finally resolved.

If the New Zealand authorities consider the period the two officers will spend on Hao as a form of internment, the French are treating it in a slightly different light. Three years is the normal period for which military personnel are posted abroad.



Commander Bothwell: 'Dead letter drops to the Russians.'

Freedom for double agent

By Michael McCarthy

A former US naval commander and ex-CIA man was cleared of a secrets charge in London yesterday when it was revealed that he had been acting independently as a double agent in dealings with the Russians.

The security service now accepts that in a situation straight out of Le Carré, Commander John Bothwell, pressured by the Russians to supply them with information, conducted a one-man disinformation campaign worthy of the KGB itself and handed over material which was packaged to look authentic but was in fact quite valueless.

However, he fooled the Russians so well that when word of his doings reached Western counter-intelligence he was arrested as a spy.

Commander Bothwell, aged 59, who lives with his wife and family in Bath but is the owner of an Athens-based shipping company, was arrested at Heathrow airport on his way to Vienna on February 16 and held in custody till the end of March when he was released on bail.

He had been charged under section seven of the Official Secrets Act with making arrangements for the communication of information calculated to be useful to an enemy, but when his case came before Bow Street magistrates yesterday the Crown offered no evidence.

He was discharged and awarded costs out of public funds totalling £5,000. He said he was planning civil proceedings for wrongful arrest.

Mr Michael Bibby, for the Director of Public Prosecutions, told the court that the arrest of Commander Bothwell, who is understood to have numerous contacts with the Soviet bloc through his business, followed a tip "from

Trip delayed but Howe vows to see Botha

By Philip Webster, Chief Political Correspondent

Sir Geoffrey Howe last night pledged to pursue with patience and determination his peace mission to South Africa after calling off this week's planned visit to Pretoria but announcing that he would leave today for visits to Zambia and Zimbabwe.

Last night he told the Commons Foreign Affairs Committee that it was wrong to be "unduly discouraged" by the initial reactions to the mission he was to undertake on behalf of the European Community.

Sir Geoffrey had earlier told the Commons of his decision, taken earlier yesterday in consultation with the Prime Minister, not to go to South Africa this week because President P. W. Botha was unavailable to see him.

The decision represents a big setback for the mission, but the Foreign Office is now considering alternative dates given by Pretoria for a visit next month.

Those dates are expected to be announced after Sir Geoffrey returns from this week's visits to Zambia and Zimbabwe.

Yesterday's development came after a weekend of frantic diplomatic activity as the Government tried hard to persuade Mr Botha, said to be on holiday, to change his mind. Mrs Thatcher is believed to have sent him a personal message.

Sir Geoffrey was offered the opportunity of seeing Mr R.F. (Pik) Botha, the South African Foreign Minister, this week but agreed with Mrs Thatcher that he should go only if he

could see the state president. After a visit today to the European Parliament in Strasbourg, Sir Geoffrey will fly to Lusaka where he will have talks with President Kenneth Kaunda of Zambia. Later in the week he will fly to Harare where he will see Mr Robert Mugabe, the Zimbabwean Prime Minister.

The British Government, embarrassed by the refusal of Mr Botha to see Sir Geoffrey, was yesterday determined to

Ban lifted

Johannesburg - All restrictions on Mrs Winnie Mandela, the wife of Mr Nelson Mandela, have been lifted (Michael Hornsby writes).

Some months ago the government dropped a legal case against Mrs Mandela for violation of a previous "banning" order.

Parliament Bodies found 4 6

make the best of a bad job: its ministers were insisting that the peace mission was still very much on the rails while charitably attributing the Botha snub to South African domestic politics.

In the Commons Sir Geoffrey faced a sardonic attack from Mr Denis Healey, the shadow foreign secretary, who said the refusal of black leaders to see him and the "humiliating snub" from Mr Botha must have confirmed

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Death sentence on grandmother in Malaysia

From M.G.G. Pillai, Kuala Lumpur

A grandmother aged 69 was sentenced to death for trafficking in 3lbs of opium as funeral ceremonies were held for the two Australians hanged in Kuala Lumpur's Pudu prison yesterday morning.

The Government also announced plans for whipping those convicted of minor drug offences. The reality of the drug problem is striking home in Malaysia and overseas, although doubts remain about how effective the death sentence is as a deterrent.

Malaysia's private television channel TV3 said in its news bulletins last night that the grandmother, a Malaysian, was condemned in the Penang High Court which had sentenced Kevin John Barlow and Brian Geoffrey Chambers to death in July last year.

Malaysia's Deputy Home Minister, Datuk Radzi Sheikh Ahmed said: "We are thinking of imposing a mandatory whipping for those found with less than five grammes of heroin. We hope it will act as a further deterrent."

He said that those caught with less than five grammes of heroin were usually addicts or first-time users. At present these offenders can be jailed for up to a year. No further details were available.

Concern over another Briton in drugs case

By Patricia Clough

Concern is now focused on another Briton awaiting trial on drug charges in Malaysia. Mr Derrick Gregory, aged 36, of Richmond, Surrey.

Mr Jeremy Hanley, Conservative MP for Richmond and Barnes, fears the publicity which will now surround Mr Gregory's case could damage his chances of sympathetic treatment.

"I am frightened that if Mr Gregory's case becomes a cause célèbre whatever discretionary treatment he could receive would be seen as a sign that the Government was being soft on drug-runners," he told The Times.

Mr Hanley said he believed



It's a poor show when you can't trust chaps to be real spies anymore.

a very good source" that he was passing Nato military secrets to the Russians.

It is understood that the tip came from Mr Viktor Gudarev, ostensibly a Soviet trade delegate in Athens and in reality a colonel in the KGB, who defected to the United States two days before Commander Bothwell's arrest.

In court yesterday it emerged that Commander Bothwell had indeed been passing information to the Russians which was quite useless.

Mr Bibby said: "He admitted making dead letter drops to the Russians, but it is now conceded that any information he did pass was to dupe them."

Commander Bothwell was one of the youngest commanders in the US Navy and later a CIA agent in Greece. He left US Government service in 1972.

Richard Lissack, for the commander, told the court: "Mr Bothwell never had any intention of harming the state. He was convincing the Russians all the time. These charges have ruined his business, carefully built up over 13 years, and have affected his serious heart condition."

Commander Bothwell is the fourth recent case brought under the Official Secrets Act where the prosecution has failed to obtain a guilty verdict, after those of Cyprus RAF airman Paul Davies in 1984, and the former Civil Servant, Clive Ponting, and the seven British servicemen, also from Cyprus, in 1985.

Nakasone delivers crushing victory

From David Watts, Tokyo

Mr Yasuhiro Nakasone has taken conservative rule in Japan to its zenith with a crushing general election victory for his Liberal Democratic Party (LDP).

The party has unassailable majorities in both Upper and Lower Houses of the Diet. Its presence in the Lower House is its biggest since it was formed in 1955.

It routed its main opposition, the Socialists, to take 300 seats in the House of Representatives, a gain of 50. At least four independent candidates will be joining the LDP in the new Parliament, and others are likely to follow, if only by voting with the party.

The triumph reinforces Mr Nakasone's prospects of seeking a third term as party leader. The secretary-general, Mr Shin Kanemaru, made it clear yesterday that party rules could be amended if members favoured such a change. But it is far from certain that long-standing jealousies can be overcome, especially when Mr Nakasone has effectively rubbed the noses of his rivals into the political dirt.

Mr Shintaro Abe, the Foreign Minister, who aspires to succeed Mr Nakasone as Prime Minister, was looking

decidedly dejected last night, his hopes having been dealt a heavy blow. The overwhelming support for Mr Nakasone in the country may induce him to throw his support behind the Prime Minister.

A long autumn of discreet bargaining over cups of hot sake in Tokyo's exclusive Ryotei restaurants is in prospect.

The other prospective candidate for the leadership, Mr Kiichi Miyazawa, has suffered a severe setback, along with the faction of a former Prime Minister, Mr Zenko Suzuki, to which he belongs.

Mr Miyazawa is suffering not merely because of the size of the Nakasone victory but also because he was among the last to agree to the idea of having double elections, a formula which has paid off for the party beyond its wildest dreams. The most optimistic forecasts had not expected the LDP to win more than 280 seats in the Lower House.

The Socialist Party had a disastrous election, losing 27 seats and reducing its presence in the house to 83, a new low. It lost its vice-chairman. Its leader, Mr Masashi Ishibashi, last night hinted that he might resign to take responsibility for the debacle.

The Democratic Socialist Party also lost its secretary-general among the 12 seats that slipped away. Of the main opposition parties only the Communists maintained their strength in the Lower House.

Mr Kakuei Tanaka, the powerful former Prime Minister who is appealing against his conviction for accepting a bribe of 500 million yen for promoting the sale of American airlines, easily topped the poll in his Niigata constituency.

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Women priest debate could be suspended

The suspension of the battle for women priests in the Church of England is to be put to the General Synod today so that the Bishops may consider more aspects, including a formal split in the church (Clifford Longley writes).

The Synod is due to discuss today a startling report on handling dissent in the church if women priests are introduced, ranging from a parallel set of dioceses, two official churches, both disestablished. Sanctions debate, page 5

Horrocks resigns from BL as losses worsen

By Edward Townsend Industrial Correspondent

Mr Ray Horrocks, chief executive of BL Cars, has resigned, it was disclosed yesterday. At the same time, Mr Graham Day, the new group chairman, said the company faced a significant financial deterioration in the first half of this year after last year's £110 million loss.

Mr Horrocks's departure was widely predicted after his outspoken comments to the Commons Trade and Industry Select Committee in which he said Mrs Thatcher appeared

band of individual shareholders - said the departure of Mr Horrocks was "absolutely amicable between him and me," and he rejected any suggestion that the Government had been involved.

He had offered Mr Horrocks another position but this had been declined, Mr Horrocks's severance terms have not been disclosed. His resignation comes a month after that of Mr David Andrews, the trucks chief executive who masterminded the ill-fated attempt at a management buyout of Land Rover.

Doctors in limbo



The case of Wendy Savage has highlighted the plight of other consultants suspended by the authorities. Now they are fighting back...

Portfolio Gold

● The £4,000 daily prize in The Times Portfolio Gold competition was won outright yesterday by Mr James Renfrew of Port Glasgow.

Wall St drop

Shares on Wall Street were heading for huge losses yesterday with the Dow Jones industrial average down 48.51 points at mid-session. The record one-day fall was 45.75 on June 9.

Tripods results

Tripods examination results at Cambridge University are published today for the following subjects: Oriental Studies Parts 1 and 2, Economics Part 1, Modern and Medieval Languages, Parts 1 and 2.

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PRIME-LINK LOAN advertisement with details on interest rates and terms.

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Drift of tax inspectors to higher-paid jobs angers Inland Revenue

By Lawrence Lever

The Inland Revenue has clashed with the legal and accountancy professions over the number of tax inspectors who are being lured away from their jobs by large pay offers from the professions.

The number of fully-trained tax inspectors who have resigned has leapt almost four-fold from 34 to 130, in the past three years, representing an increase from 1.3 per cent of the total inspectorate to 5 per cent.

Figures for non-trained staff leaving also show a big increase in the same period with 85 personnel leaving last year, against 18 three years earlier.

Inland Revenue sources say that the low levels of pay available to the inspectorate mean that the Revenue is struggling to maintain its yearly intake of 100 graduate trainees.

The present figures also show that the Revenue is losing experienced inspectors at a greater rate than that at which it can take on new recruits, who, in any event, are untrained.

The Inland Revenue's response to the defections is to cut back severely on answer-

ing inquiries from accountants and solicitors at its technical division.

Mr Barry Pollard, Director-General of the Inland Revenue, has written to several professional bodies, including the Law Society and the Institute of Chartered Accountants, informing them that lines of contact between their members and the senior tax inspectors who work at the Inland Revenue's Technical Division are no longer open.

In his letter to the Law Society, Mr Pollard says that the decision has been taken "against a background of continuing losses of experienced inspectors from the department".

The new policy adopted by the Inland Revenue will be a severe blow to the professions who have grown accustomed to being able to get the views of the technical division staff on specific arrangements that they were considering implementing for their clients. The low levels of pay inside the tax inspectorate have made inspectors particularly vulnerable to the temptations of the private sector. The starting level for a trainee inspector is

a basic £7,324, while the average pay for trained tax inspectors is about £15,000. Even at the most senior level, the maximum remuneration is about £30,000, plus an inflation-proof pension.

One Inland Revenue inspector earning around £25,000 was recently approached by a firm of recruitment consultants, who offered him £45,000 plus a car and a number of fringe benefits.

For the most senior inspectors, the private sector, particularly the accountancy firms, are willing to pay starting salaries of between £50,000 and £60,000, plus the normal perquisites.

An internal Revenue report into the defections has recently been completed, although there has been no indication of when it will be published. The professions are angry about the Revenue's new stance. In a letter to Mr Pollard, published in last week's *Law Society Gazette*, the solicitors' trade magazine, Mr Cornwell-Kelly, of the Law Society, expresses the "serious concern" felt by the society's Revenue Law Committee.



Lord Gifford, with the report of the committee he chaired into last year's Tottenham riots.

Riot inquiry blames police

A fundamental breakdown in the relationship between the police and the local community was a root cause of last year's Tottenham riot in north London, according to the findings of an independent inquiry set up by Haringey Council.

The Metropolitan Police, who refused to give evidence to the inquiry into the disturbances on the Broadwater Farm Estate in Tottenham last October, in which a police constable was killed, are heavily criticized and accused of "oppressive and racist policing". The report was published yesterday.

Haringey Council set up the Broadwater Farm inquiry, under the chairmanship of Lord Gifford, QC, a Labour peer, after the Home Secretary rejected its call for a public inquiry.

The inquiry is also critical of Haringey Council for allowing the Broadwater Farm estate to degenerate into a state of disrepair and for its education policies towards black

children in local schools.

The inquiry's recommendations are co-operative policies to use their legal powers to stamp out legal abuses such as people being refused access to a solicitor and an elected authority to run the police.

Lord Gifford said yesterday: "We say essentially that the tragedy of October 6 last year arose because of the terrible state of the relationship between the police and the community."

"People had experienced real and bitter examples of oppressive and racist policing. That could have been different had there been a desire shown by senior police leaders to grapple with the issues."

"Some police officers tried, some talked with the youth association and other organizations on the estate, but their conversations never got further than a kind of press relations exercise because there was no support at the top level or from home beat officers, who were told it was not their job to meet community leaders."

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Steel alert on Labour strategy

By Sheila Gunn Political Staff

Mr David Steel, the Liberal leader, yesterday attacked the Labour Party's new "social ownership" strategy as merely a repackaging of its old policies.

The strategy will allow a Labour Government to regain control of privatized industries without having to buy back all the shares.

"What it means is no change in the substance and constitution of the Labour Party," Mr Steel said. "What they are changing is the packaging and labelling."

He was speaking during the second of his three planned visits to Newcastle-under-Lyme to back up the Alliance candidate, Mr Alan Thomas, a lecturer and Campaign for Nuclear Disarmament supporter.

With Labour's Mrs Llin Golding supremely confident of increasing her husband's general election majority of 2,804 next week, the fight for second place has taken on an added sharpness.

The Liberals, needed by the Alliance split on defence policy, produced their own list of 40 "splits" in the Conservative ranks over the past 15 months.

Liberal arts plan to replace grants

By Gavin Bell, Arts Correspondent

The Liberal Party has proposed a £1 billion scheme under which annual grants to the arts would be replaced by endowment trusts, to eliminate political pressures and "dubious deals" between the subsidized and the commercial theatre.

Mr Bill Pearson, a member of the party's arts panel, said yesterday that a controversy surrounding Sir Peter Hall and Mr Trevor Nunn had highlighted the dangers of the commercial sector reaping the benefits of subsidized productions.

"Annual subsidies encourage arts organizations to budget every year for containable deficits. This means that when there are likely to be profits, they are hived off into commercial companies."

"This is one of the great dangers that has recently surfaced with the Hall-Nunn debate... it's not just a problem right the way round the arts, it's a problem right the way round the theatre."

Sir Peter and Mr Nunn, the heads of the National Theatre and the Royal Shakespeare Company respectively, have rejected allegations by *The Sunday Times* that they have amassed personal fortunes from the transfer of productions from their institutions to the commercial theatre.

Mr John Elsom, chairman of the Liberal arts panel, said one aim of their proposal was

"to stop the taxpayer paying the costs of a new production, while your commercial impresario reaps the profits."

Under the present system, arts enterprises were discouraged from making profits for fear that they would limit later grants.

The idea was to establish capital funds of sufficient size to yield an interest which would replace all, or a substantial part of, present annual grants.

An enterprise would then become largely self-sufficient and able to plan much further ahead, with a view to profitable activity that would be channelled back into new productions.

The panel conceded that the establishment of capital funds that would need to be 12 to 15 times the size of present subsidies might appear "an impossible dream" to most arts enterprises.

Mr Elsom estimated that total funding for subsidized organizations over a seven-year transitional period would be about £1 billion, but that would be recouped eventually by closing the "bottomless pit" into which grants were poured every year.

The Arts Council, which the Liberal Party wants replaced by a new National Arts Development Board, is conducting an inquiry into all aspects of funding.

Mother who killed three sons is jailed

A mother who killed her three children by smothering them with a pillow was jailed for two years yesterday at the High Court sitting in Glasgow.

Mrs Catherine Maxwell, aged 24, of Mishill, Glasgow, was originally charged with murdering her sons, David, aged 7, Michael, 4, and Ryan, 10 weeks, but pleaded guilty to a reduced charge of culpable homicide.

The court was told that Mrs Maxwell had been suffering from post-natal depression in the weeks after Ryan's birth.

On the night of March 18, the man with whom she was living, James, kissed the children good night before leaving for the pub with a friend.

Advocate Depute Mr William Nimmo Smith, QC, for the prosecution, said: "It seems that not very long after the two men had left she smothered all three children by placing pillows over their faces. At about that time she seems to have written a note."

The note said: "I am sorry Chum [her pet name for her husband], I can't take life any more. Please try to forgive me. I love you very much. I do really. Tell mum I love her, too. I can't leave the kids. Now nobody will ever hurt them. They didn't suffer. Bury them with me."

The court was told that Mrs Maxwell then took a razor-blade and slashed her wrists. She lay down on the bed where the two elder children lay dead, with the baby in a pram by her side.

Control of Whitehall attacked

By George Hill

The Prime Minister should give up control of the Civil Service to a politically neutral commission appointed by the Speaker, Mr William Rodgers, vice-president of the Social Democratic Party, said yesterday.

"Morale in the service is as low as it has ever been because it is getting the worst of all possible worlds."

The head of the Civil Service should be the most senior official in Whitehall and have no other duties. Day to day management of the service should not be the task of the Cabinet Secretary, responsible to the Prime Minister, nor of the Permanent Secretary of the Treasury.

The Prime Minister should give up the role and formal title of "Minister for the Civil Service" and the service should have its political neutrality put beyond doubt by being put under the control of a Civil Service commission appointed by the Speaker on the advice of a Commons select committee or of Privy Counsellors.

"The Civil Service was also a 'cloistered community' which needed closer links with industry and the political world, Mr Rodgers told the Social Democratic Party's Association in London.

Secondment for not less than five years into industry and elsewhere should become the rule.

Inquiry likely on Civil Service union election

By Mark Dowd

The national executive of the Civil and Public Services Association meets today to decide what action to take after the election of Mr John Macreadie, a Militant supporter, as general secretary.

Executive committee members expect to be "under siege" at the union's head office in Clapham, south London, if hundreds of Mr Macreadie's supporters come to support him.

Mr Macreadie last week beat his right-wing challenger, Mr John Ellis, with a majority of 121 out of more than 60,000 votes cast. This led to charges of ballot rigging and other irregularities.

Right-wingers on the executive have received legal advice for their strategy at the meeting. But a senior spokesman said he would not give details because this would prejudice members before the meeting.

Under the union's complaints procedure, the president, Mrs Marion Chambers, will give details of objections received from members.

An inquiry will last 28 days with a report to be issued to the returning officers, the union's accountants Hard Dowdy and Co. They will decide if there are grounds for a new ballot.

A decision would have to be taken on whether a full re-run or partial ballot in those branches affected by irregularities would be necessary.

With a right-wing dominated executive committee, an inquiry is expected but there is confusion about who will be nominated as the independent arbitrator.

Sources say that Mr Alistair Graham, the outgoing general secretary, is now out of the running, while Mr Macreadie and the defeated candidate, Mr John Ellis are interested parties.

Mr Macreadie yesterday said that Mrs Chambers would also be an unacceptable choice to the left because she had made "scurrilous remarks" about his election and obviously failed the "test of neutrality".

"If the right wing in this union attempt to overturn the result by declaring it null and void because their candidate was defeated then I will take action against them," he said.

"If they want to attack the rules and democracy of this union I would go to the courts to defend them."

He said a new style of leadership was needed to respond to the new mood in the union.

He said he did not expect a re-run of the election to be the outcome of any inquiry, but if that did happen, he would strive to achieve "left unity", by seeking to dissuade the Broad Left '84 candidate, Mr Geoff Hewtas, from standing.

Mr Hewtas polled more than 14,000 votes in the election and is understood to be reluctant to withdraw if there was another poll.

Strip searches 'a deterrent'

By Richard Ford

The Government yesterday defended strip searching of woman prisoners in Northern Ireland after a report claimed that it was not justified on security grounds.

Mr Nicholas Scott, Parliamentary Under Secretary of State at the Northern Ireland Office, said it was a rare month in which there were two strip searches on any prisoner but that it was needed as a deterrent.

He said that a report into the penal system of the Irish Republic had concluded there was no alternative to strip

searches as a means of detecting the concealment of illicit items.

A report by the National Council for Civil Liberties said that random strip searches of women in the north's prisons should only occur on their entry and discharge from the jail. It said that the authorities could use a "rub down" search accompanied by the use of detection equipment as an alternative.

The inquiry team of five women added that better prison security could eliminate the need for strip searching

which offended dignity and was perceived as degrading treatment by some of those on whom it was imposed.

Two "loyalist" hunger strikers at Magilligan Prison, Co Londonderry, were transferred to the prison hospital yesterday.

A spokesman for the Northern Ireland Office said the move was to help observation and there was no cause for concern about the health of the two men, Francis Curry and Joseph Nellins have refused food for three weeks in protest against all conditions.

Asbestos detection advance

The family of a dockworker who died from asbestos poisoning is hoping to win compensation in the High Court because of advances in medical technology.

Mr Arthur Swallow, aged 70, of East Ham, east London, died from lung cancer in August 1984 as a result of the disease he contracted during 43 years in the docks.

His inquest at St Pancras, central London, yesterday failed to prove death by industrial disease. Dr Douglas Chambers, the coroner, recorded an open verdict because he said he could not be swayed "by the balance of probabilities".

But Dr Robin Rudd, consultant physician at the London Chest Hospital, said that the verdict would be enough to win a High Court case.

"Without the new facility of electro-microscopy this verdict would have been death by natural causes. The result will be enough to win in the High Court because the probabilities are taken into account there," he said.

Cyanide fear as man dies in road accident

Mr John Hedges, aged 27, a farmer's son, is believed to have died from cyanide poisoning after being showered with a pesticide powder when his Land Rover crashed and overturned into a ditch near Banbury, Oxfordshire.

Rescuers who tried to pull the man out of the overturned cab panicked when they realized they were also being covered with the powder.

They noticed a warning on a broken chemical container and the road was sealed off.

Several people, including police officers, firemen and ambulance men were taken to hospital in Banbury.

Sinclair seeks £5m for wafer chip company

By Bill Johnstone, Technology Correspondent

Sir Clive Sinclair, whose financially ailing computer business was bought by Amstrad for £5 million, is attempting to raise £6 million to finance a new microchip company, Anamatic.

The money, which Sir Clive hopes to raise by September before seeking funds in the United States, will be in exchange for about 30 per cent of the company.

Employees and Sinclair Research, Sir Clive's holding company, will control the remaining equity. The Sinclair Research share is expected to be less than 50 per cent.

The company will seek to make new types of computer memories. The technique, wafer scale integration, allows many more microchips to be compressed onto one unit.

The market in the USA and Europe for this product is worth more than \$300 million. Sir Clive would not be drawn on what share the company would attempt to capture, but if the finance can be found the first product will be available early next year.

The company has invested about £3 million in the technology. Sinclair Research about £2 million and Barclays Bank most of the remainder.

Sir Clive ideally seeks semiconductor manufacturers and users as investors, apart from City finance, because the microchips would need to be made in an existing manufacturing plant. The finance sought by Sinclair would not be sufficient to build a new one.

Walk-out halts prison ballot

By Peter Evans Home Affairs Correspondent

A ballot of prison officers about ending a long running manning dispute has been suspended because of the staffing disagreement at Risley Remand Centre.

The 19,500 members of the Prison Officers Association had started voting last week and the count was due this week. Initial indications were that there was a majority in favour of ending the dispute.

Talks were held yesterday at the Prison Department between top officials and association leaders to try to settle the Risley dispute, otherwise action could spread.

On Friday, 50 prison officers walked out in protest over staffing levels at Risley and a work-to-rule continued throughout the weekend.

The Prison Department said that the local branch of the association refused to cooperate with a manpower team which arrived yesterday to assess the association's claim that two officers were needed to man the four cells at the centre of the dispute.

The association argued that the dispute had gone to national levels but the Prison Department is anxious that every local dispute should not be decided nationally.

When used for top security prisoners there were two officers patrolling the cell block and the doors were locked. The management argues that when the cells are used for overspill extra staff are not needed.

The Prison Department was playing down a report of a cell fire at Risley over the weekend as not uncommon. But it does show the volatility of some prisoners.

New move to outlaw obscenity on the air

By Gavin Bell Arts Correspondent

Mrs Mary Whitehouse has renewed her campaign for legislation on obscenity to be extended to cover broadcasting, and for tighter controls on the production and import of pornography.

Mrs Whitehouse, President of the National Viewers' and Listeners' Association, presented her latest recommendations yesterday in a report to Mr Douglas Hurd, the Home Secretary.

Present laws and monitoring groups in broadcasting had failed to stem a rising tide of pornography and violence that had led to widespread "moral pollution", she said.

Accordingly, the Government should:

- introduce a new Obscene Publications Act to cover broadcasting;
- extend the terms of reference of the Broadcasting Complaints Commission to include complaints from organizations and individual viewers;
- require the Commission to publicize its address on all channels and to have its annual report debated in Parliament;
- establish a Ministry of Broadcasting with overall responsibility for the electronic media;
- instruct chief constables to record sex crimes with which obscene material was associated.

The Government was also urged to enforce strictly laws against the publication of pornography.

Mrs Whitehouse claimed that there was public frustration at the ease with which, she said, the BBC and the ITV companies often patronized or ignored viewers' complaints.

No independent council or inquiry board of the kind recommended by the Annual report into broadcasting in 1977 had been established.

The association proposed that Section 1 of the Obscene Publications Act 1959 be amended to cover audible and visual publications. Mrs Whitehouse's petition follows a similar recommendation by the Peacock Committee that the "normal laws of the land" relating to obscenity be extended to cover the broadcasting media.

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Correction
The length of Southend pier is 7,980ft, not 2,158ft as reported on July 2.

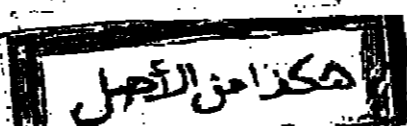
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General Synod: debate on South Africa

Overwhelming vote for effective economic sanctions by Britain

By Alan Wood

A motion calling for effective economic sanctions against South Africa was carried by an overwhelming vote yesterday at the General Synod of the Church of England meeting at York. The Church's objective of a simple, clear message was achieved easily, to much acclaim. The Archbishop of Canterbury, Dr Robert Runcie, indicated immediately that he would convey its terms and message to Bishop Desmond Tutu, the Bishop of Johannesburg. Bishop Tutu had sent messages to the Archbishop and to the Bishop of Coventry, the Rt Rev Simon Barrington-Ward, who moved the motion and was chairman of the group that compiled the Church report Prisons of Hope, which concluded that South Africa was moving daily into further repression. The Synod swept out all amendments in the interests of attempting unanimity, and carried the motion by 394 votes to 21, with 12 abstentions. The motion read: "That this Synod, in the light of the resolutions of July 1982 and of the serious deterioration in the South African situation since that time: (A) is convinced of the urgent need to establish as peacefully as possible a new South Africa which will be non-racial, democratic, participatory and just" (Bishop Desmond Tutu); (B) calls upon the Church by prayer and action to offer support to all who are attempting to bring this about; (C) urges HM Government, in the light of the failure of the mission of the Eminent Persons' Group to deploy effective economic sanctions against South Africa; and (D) requests banking and financial institutions, transnational corporations, and all bodies with significant links in South Africa to take whatever steps are in their power, including acts of disengagement, to increase the pressure on that economy, and urges the Church's financial bodies to give a clear lead in this direction. Amendments welcoming the proposed visit to South Africa of Sir Geoffrey Howe, the Foreign Secretary and

President of the EEC Council of Foreign Ministers, were defeated or withdrawn because of strong doubts that he would be able to see anyone there.

Dr Runcie, during the debate, supported carefully targeted sanctions, and said that if Sir Geoffrey's mission failed, Britain should not falter further in mustering what he described as massive international support for implementing sanctions.

Opposition to sanctions was muted. The Bishop of Birmingham, the Rt Rev Hugh Montefiore, spoke of the limitations of such measures, and said that what made the Botha Government listen would be if the Rand crashed further than it had.

There were criticisms of Church of England investment that might help to prop up apartheid. Sir Douglas Lovelock, First Church Estate Commissioner and Chairman of the Church's Central Board of Finance, said that only 0.5 per cent of the total income of the commissioners came indirectly from South Africa.



The Archbishop of Canterbury and (right) the Bishop of Coventry during the debate yesterday (Photographs: John Voos).

Hope of progress fading, Bishop says

Opening the debate on South Africa, the Bishop of Coventry, the Rt Rev Simon Barrington-Ward, said that Mr Nelson Mandela could still unite people across the length and breadth of South Africa but the chance for progress was fading day by day, the longer he was left in jail. He said that he had spoken that morning to Bishop Desmond Tutu, who told him:

"We are moving daily further into repression. The Rev Clarry Hendrickse, of Liverpool, who said that he was a South African by birth and classified there as a Cape Coloured, believed that sanctions could break through the close system of secrecy and misinformation and be effective in persuading the South African Government to acknowledge black leaders. Britain was duty bound to

give a strong moral lead, he said. He believed South Africa did not take seriously Britain's claim that it abhorred apartheid. The Rev Graham Cray, of Clifton, York, said that those suffering most wanted sanctions. The argument that sanctions would hurt blacks most was white liberal argument that failed to grasp the depth of black rage. Sir William van

Stranbeze, Conservative MP for Wokingham, who is Second Church Estates Commissioner, said it had to be remembered that apartheid was being carried on by devout Christians, and he had an uneasy feeling that when history came to be written "our withdrawal from dialogue with the Dutch Reformed Church in much earlier days, may not be accounted to us in great credit".

Runcie support for more action

The Archbishop of Canterbury, Dr Robert Runcie, said during the South Africa debate that the Church of the Province of South Africa had yet formally to speak about sanctions, as the Roman Catholic Episcopal Conference had done. It might do so in November.

There were certainly misgivings in both churches about taking such a line, and some outright opposition to it, but he believed that the mind of the Church in South Africa was such as to justify the terms of the motion before them. Each new wave of arrests, each new refusal to talk with Nelson Mandela diminished the influence of moderate African leaders.

In these circumstances, he supported the conclusion of the Eminent Persons' Group that the countries of the Commonwealth could now consider further actions against South Africa. He believed that sharp economic measures or sanctions offered the only hope there was, however slender, of doing what they could in this country to stop the blood shed.

He still hoped that Sir Geoffrey Howe, the Foreign Secretary, with all the authority of the European Community behind him, might succeed where the Eminent Persons' Group had so far failed.

Strasbourg to rule on £600 m award

By Frances Gibb, Legal Affairs Correspondent

A final ruling in the case brought by seven groups of shipbuilding and aerospace companies for £600 million compensation from the Government will be made today by the European Court of Human Rights at Strasbourg. The case, which stems from the nationalization of the companies under the last Labour Government, has proved the most politically embarrassing for the Government. The Government attacked the compensation terms assessed by Labour as "grossly unfair" when in Opposition but since then has defended the sum paid before the European Commission of Human Rights where the claims were first argued. If the 19 judges of the European Court are true to

IF YOU WANT TO GET YOUR NEW BUSINESS MOVING



Dissident petition rejected

An attempt by a delegation from The 35's Women's Campaign for Soviet Jewry to hand in a petition, urging clemency for Mr Alexey Magarik, aged 28, a Soviet dissident, failed at the Soviet Embassy in London yesterday. The party, which included Mr Magarik's father, Vladimir, Mr Tom Stoppard, the playwright, and Mrs Margaret Rigal, co-chairman of the campaign, were turned away at the gate and the petition of thousands of signatures was not accepted. Mr Magarik, who is married, with a son aged eight months, was tried on charges of possession of drugs in Tbilisi, Georgia, in March this year and sentenced to three years in a labour camp. Mr Vladimir maintains that the drugs were planted on his son. Mr Magarik, aged 53, said: "I do not know if the appeal will work for there were many strange things about my son's trial and imprisonment. Mr Magarik left the Soviet Union in 1982 and now lives in Israel.

Court bans limits for homeless

A High Court judge yesterday banned housing authorities from offering accommodation for a limited period to homeless persons with a priority need. Mr Justice McCowan said those with "priority need" and not intentionally homeless, should be free of such limits threatening their security. He quashed a decision of the London Borough of Camden to offer Mr Jeremy Wait accommodation for a few months only. Mr Wait became homeless with "priority need", under the provision of Section Four of the Housing (Homeless Persons) Act, 1977, when fire destroyed his flat at Chamberlain House, Somerstown, Camden, in May last year. The council decided he was only entitled to accommodation for a limited period because Chamberlain House was a "short life" property due for demolition in a few months, when Mr Wait would have had to make alternative arrangements anyway.

Trained street rioters report 'not improper'

The Press Council today deprecates the sensationalism of a lead story on the front page of the Daily Express reporting that some leaders of the riot in Tottenham, north London, were trained in street fighting in Moscow, but says it is not satisfied that the report was improper. Mrs Sandra Tolley, of Sutton Court, Sutton, Ely, Cambridgeshire, complained that the newspaper improperly published the report without factual evidence. The report, headlined "Kill! Kill! Kill!", said that thugs who murdered a policeman in the riot acted on orders of crazed left-wing extremists. Street-fighting experts trained in Moscow and Libya were behind Britain's worst violence. Mrs Tolley complained that the report was unsubstantiated conjecture. Responding, Mr Struan Coupar, the managing editor, said that Mr Don Coolican, home affairs editor, spoke to a police officer who told him the Special Branch had for four years been observing known activists. The Press Council's adjudication was: There is general acceptance, shared by the Press Council



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SPECTRUM

From milk round to gravy train

In the carefree 1970s, many students felt that graduation was a magic ceremony opening the way to a host of employers offering glamorous jobs and clamouring to pay exotic salaries. Graduates now take a far more professional attitude towards finding work.

Golden hellos and exploding offers are among the exotic mating cries with which employers lure Britain's new graduates on to their pay rolls each spring. The students take them seriously. Their nets are spread wide these days. They have long ago joined their college industrial societies, attended presentations, booked their holiday courses, boned up on company records.

High unemployment is only part of the explanation. It is clear that students think about jobs much earlier than they used to. Indeed, most of the large employers have already completed their recruiting for this year.

This hunt for talent, traditionally dubbed "the milk round", started as early as February. Some companies restricted their attentions to the "blue chip" universities such as Durham and Bristol while others were even more particular and visited only Oxford and Cambridge. The recruiting round has been a profitable time for hotels, transformed into bazaars of video presentations and free cocktails for several weeks.

The first interviews were mainly general chats, with the next stage a more rigorous second interview, usually at the firm's head office. During this time two days of management games, verbal and numeracy tests and an introduction to the company may have included a trip to the firm's psychologist.

Gilt-edged carrots have been dangled by some companies to attract the more talented students. One American investment bank pays £1,000 when an offer is accepted immediately (a "golden hello"). With each week that passes since the original offer, the sum decreases as the candidate dithers (an "exploding offer"). But most students frown on

Finals are over, results are in and the battle by employers and graduates alike to fill the top jobs is drawing to a close. In the first of a two-part series, Fiona Maddocks finds out how the modern graduate deals with the serious and professional business of career hunting and hard interviews

such practices. "It's a good way of paying off one's debt in the college bar. But do companies really imagine we'd fall for such baits?" one student said.

For the more opportunistic or extrovert, the milk round has plenty of perks. There's the chance to make contacts and to sample good food and wine. Tales of drinking Dom Perignon all night in Mayfair are scarcely exaggerated. Students have been grateful for a chance to brush up on their interview technique before facing favoured employers. Frequently they have ended up with several offers.

But many undergraduates have found the milk round a stressful experience. Job interviews had to be juggled around preparation for finals. One graduate described the process as "eight weeks of hell. Some interviews are needlessly sadistic. You come out feeling mugged".

Companies taking part in the milk round have been adopting a heavy American East Coast influence, and include such catch-phrases as meritocracy, high pressure, analytical content and transferable skills.

For those graduating in 1986, the prospects of finding work are good. University graduates fare better than those from polytechnics, with Oxford and Cambridge still taking the highest proportion of top jobs. Male arts graduates have been experiencing most difficulty, but anyone with technical or numerate ability has been in demand. With graduate numbers falling and 30 per cent more firms wanting to recruit this year, many students still have a wide choice of possibilities.

The most popular areas for top-calibre graduates have been the City, accountancy and information technology. Industry has a better image than before, but still suffers acute shortages of applicants in some areas. And American investment banks have replaced British merchant banks for glamour, competition and exorbitant salaries.

Teaching is unpopular, while the Civil Service, once the Mecca of high intellect, has lost most of its charm. In 1985, only 55 Cambridge graduates took Civil Service posts, the lowest figure for 10 years.

Mr Bill Kirkman, secretary of Cambridge University Careers Service, blamed this decline on its *Yer Minister* image. "The continual denigration of the Civil Service by its political masters has taken its toll on applicants", he said. "But there's also a wider range of intellectually demanding jobs available with better pay and prospects."

For all the success stories, however, there are numerous sad cases whose applications are all rejected. The moral of the milk round, as one triumphant student put it, is that bragging pays dividends: "As I see it, there's no point being British about it. You have to turn yourself into a high-class whore and peddle like hell. Then everyone's after you."



NEIL HAYWARD
Age: 21
Education: Sir Joseph Williamson's Mathematical School for Boys, Rochester, Kent; Corpus Christi College, Oxford (history)
Job: Has accepted place in Midland Bank's new corporate personnel division
Starting salary: £10,400 a year

"The main thing I wanted out of Oxford was a job. I spent three weeks filling in forms. At one stage, I travelled to London for second interviews so regularly I knew all the commuters on the train. I never doubted I'd get a job."

"I always intended to go into banking or personnel - something challenging, but secure. Merchant banks didn't appeal. The salaries may be massive now, but a bank

could suddenly collapse altogether." His final choice was based largely on interview. "Some of my interviewers were appallingly vague. I prepared myself for astute lines of questioning. Instead I was asked senseless things like who in the world I'd like to be. But at Midland, they took a far more challenging, aggressive approach."

Having offered him a job, Midland invited Neil to attend a 24-hour personnel assessment course in Surrey, then offered the position in their corporate personnel division. "Even though the organization is huge, I won't be machined into a job that 40 others are doing. I'll be shaping the job for myself. None of the other banks offered that opportunity."

He expects to stay with Midland several years. "It's up to them to keep me busy. I'm interested in money, but I wouldn't switch because of it." And of course there is the lure of a cheap mortgage.

Michael Marvi

ALEXANDRA HOGG
Age: 21
Education: Dame Allan's Girls' School, Newcastle-upon-Tyne; St Catharine's College, Cambridge (Pt 1a geography, Pt 1b natural sciences Pt 2 engineering with management studies)
Job: Deloitte, Haskins & Sells

Alexandra Hogg faced the hardest decision for any woman: a choice between suitors. Four of the biggest chartered accountancy firms - Price Waterhouse, Deloitte Haskins & Sells, Touche Ross and Coopers & Lybrand - offered places on their three-year training schemes, each with a starting salary of £8,000, after "milk round" interviews. She chose Deloitte.

Ten per cent of graduates now embark on careers in accountancy. "Several of my friends have ended up with three or four job offers", she says. "It's very obvious, as a prospective employee, that the big firms are fighting furiously to give the best impression. All offer much the same."

The image of accountancy as dull is a myth, she says. "I'll have a professional qualification that can take me anywhere. I've seen friends bored stiff after six months in merchant banking, leaving to train as accountants, eating their words in doing so."

Alexandra's varied choice of degree subjects reflects her own open-mindedness about her career. Unlike many of her friends, she waited until



the end of her second year before thinking about jobs, preferring to follow her own interests while she had the opportunity. By her final year, however, she had joined the Industrial Society and opted for a management studies course, with an eye to the future.

In spite of her scientific background, her ambitions lie in the theatre. "I'd like to become managing director of the Royal Shakespeare Company. Everyone tells me accountancy is the best training for it."



IAN GLADMAN
Age: 21
Education: Dulwich College; Christ's College, Cambridge (history)
Job: Has accepted place at Morgan Guaranty
Starting salary: £16,000

"I'm more ambitious than anyone I know, but it took quite a few interviews before I cracked the fact that you have to tell people you're a star. I was offered jobs by several

merchant and investment banks. I had to ask which would give me the best training.

"I don't want to trade Eurobonds the rest of my life. I'm looking for high pressure, hard work, early responsibility, quick promotion and high pay."

Having already taken holiday work in banking, Ian had no difficulty in securing second interviews. "At Warburg's I attended a whole day's presentation but didn't feel they were good enough to train me. At Kleinwort's they caught me

out by asking, at the end of the interview, whether I remembered their names. I said no and just kept walking. I was rejected."

He chose Morgan Guaranty, impressed by the high pay, the promise of six months' training in New York and the knowledge that 70 per cent of its graduate recruits are still there.

TOMORROW

How the employers set about selection

Dicing with life and death in the desert

A 12-year-old child in a British secondary school thinks himself into the mind of an African desert nomad. In front of him, his BBC Micro flashes up a map of North Africa. The countryside is divided into coloured squares, running from green for good arable land to yellow for desert.

Starting with a fixed number of camels, goats and cattle, the player has, during the course of a year, or 182 moves in what is billed as the first

How a new computer game will teach British pupils about the fight for survival in the Third World

computer game about development, to travel round his inhospitable desert environment, negotiating a series of climatic, bureaucratic and other problems.

The computer throws up a number of variables, such as rain or an animal epidemic. (The BBC Micro's 32K capacity is used to the full as its sound facility imitates a steady downpour.) With rain, the wells fill up and the young nomad's cattle multiply. Without rain, they die. If this happens, the computer lets out an eerie screech.

At the end of the year the player is presented with a print-out assessing his performance and giving the tally of his animal wealth.

There are additional role games, involving a female villager and a government officer.

In the villager game, the participant has to choose eight out of 14 development schemes which might benefit her people. The population of her village is stated at the start. She then has to allocate time to schemes such as irrigation and hygiene classes. A clock in the corner of the computer screen ticks away as, simultaneously, a multiple graph provides information on how each scheme improves life in the village. At the end of the game the revised population is given.

In the government officer game, the player has to spend the state's money on a variety of schemes. The object is to maximize the cultivation of cash crops, earnings from foreign exchange, and finally, balance the budget.

The whole package, called Sand Harvest, has been pio-



Finger on the button: making a wrong move could prove fatal

neered by one of Britain's most respected but least-known development agencies, the Centre for World Development Education (CWDE), in conjunction with Longman Micro Software.

Sand Harvest, launched today, is not cheap at £30 including VAT and postage, but the price does cover four comprehensive background booklets - one for each of the role-players and one for the organizers.

These booklets tie the game to one particular country, Mali. The organizers' manual

provides follow-up discussion material on topics which cannot be tackled in the game, such as the role of Islam in Mali.

The CWDE, with financial assistance from the Gulbenkian Foundation and Christian Aid, has been developing Sand Harvest for three years. Considerable time and effort has gone into testing the package in schools and colleges.

Project co-ordinator Elizabeth Segall now looks forward to Sand Harvest being used in schools and youth groups by

children aged from 10 upwards.

The game's launch comes as CWDE's own future remains in the balance. Timothy Raisen, Minister for Overseas Development, is due to pronounce before the end of the summer on whether the Government will continue to provide the centre with the funding it needs to survive.

Since starting 10 years ago, CWDE has had a hand-to-mouth existence as government, aid agencies and others have argued about where responsibility for development education lies.

The Overseas Development Administration's £100,000-a-year grant is due to end in March next year and the Government has said that it wants CWDE to look to private means for its funding.

In March 1984 CWDE's fortunes appeared to look up when it received over £80,000 from a gala performance of Andrew Lloyd Webber's musical *Starlight Express*. But last summer it suffered a setback when it was forced to spend more than £70,000 fighting dry rot in its Victoria headquarters.

The campaign has since moved to smaller offices in north London, where it will save £36,000 on establishment costs. Three of its full-time staff have been made redundant (eight remain). New efforts are being made to raise non-government funds.

Andrew Lycett

FASHION 1

Cut . . .

Textile students are making a better show than their fashion counterparts this year with folios bulging with creative ideas, and it is Scotland that is showing the way for British design

Last week, five Scottish colleges staged a joint design show that should be a beacon for other art schools. Boldly-printed fabrics, subtle weaves, ceramics, jewellery, duvets and table napkins were all shown on a circular stage in front of an audience that included Princess Anne and Malcolm Rifkind, Secretary of State for Scotland.

The idea was to show in London the wealth of design talent in Scotland. The show, sponsored by the Scottish Development Agency, succeeded, as so few college shows do, in making design seem relevant, important and

often more serious and important than the end-of-term fashion show.

Is the annual jamboree of catwalk shows really necessary? The Royal College of Art has turned its leavers' show into a gala fund-raising event, even though many established designers would be nervous of such a showbiz spotlight. In spite of the odd flashes of colour and fun, and capsule collections from Royal College graduates, no one could really fill the stage or hold the attention. The resulting feeling of disappointment is unfair and unfortunate to a college which prides itself on feeding fashion's voracious creative appetite.

The St Martin's College of Art show has become an event on the fashion calendar, with Jasper Conran and hat-maker Stephen Jones there to be seen as well as to see the students. I would like to see a third of the work seeded out (especially the carbon copies of Azzedine Alaïa skirts), thus concentrating the show on the genuine creative talent. Lydia Kemeny, the principal, while accepting that the show runs too long, says that it is unfair to pre-select, as part of the final assessment is on the student's ability to present the work.

If the purpose of the end-of-term show is to help students to get jobs in the industry, I am not sure that a catwalk show necessarily spotlights the most talented. Since the medium spells out the message, it must also favour fashion over textile students.

Fashion shows are expensive to mount. College teaching staff, who have already taken on the extra burden of job placement, now find themselves raising sponsorship to back the shows. Inter-departmental rivalries, and a feeling that colleges are in competition with each other for dwindling government support, and a decreasing number of jobs in the indus-



Bold fabric usage using woodcut by Ranauld Sherriff of Dundee, graduating to RCA

desirable to the whole of life, rather than isolated in the fashionable wardrobe.

"No one gives enough credit to what textiles do for a garment", Zandra Rhodes said as we watched printed table cloths shaken out on stage, patterned umbrellas twirl, and simple modern garments leap to life in print. The most classic men's suits were given a cutting edge of style in the tactile tweeds and richly-coloured weaves.

Cut versus cloth is the great divide this summer, when the college fashion shows have been generally disappointing and the textile students exceptionally strong. Or perhaps it is rather that the fashion students put all the focus on presenting and styling a handful of garments, while the flat artists' folios of their textile colleagues seem to bulge with creative imagination.

Scottfree, the joint Scottish college show, was devised by Mikel Rosen, a fashion show presenter who taught for five years at Middlesex Polytechnic and understands how to brief and encourage students. Working with Patricia Berry, of the Scottish Trade Centre, Rosen gave a time frame to the show. Each of the five colleges - at Glasgow, Galashiels, Aberdeen, Edinburgh and Dundee - was given a time of day as a focus. Rosen was then able to show Glasgow's extraordinary printed felts or delicate devore fabrics alongside complementary sculptures, printed textiles on restaurant lunch tables and Dundee's imaginative prints climbing into bed.

"We want to show how much talent there is in interior design and textiles, rather than just fashion", says Patricia Berry, who envisaged the show and worked on it for eight months. The Scottish Trade Centre is backing up the show from tomorrow with an exhibition of student work that manufacturers and commercial studios can study in detail. Many colleges hold similar displays, which are



Designer jewellery at the Scottfree show: acrylic bangle by Melira McKenzie of Fife; nylon jewels by Sazon Fraser

try, discourage joint efforts - although the Inner London Education Authority stages a show of six London colleges tomorrow at County Hall.

The design talent in Scotland is echoed throughout Britain in colleges from Liverpool to Brighton who show in far-flung venues over a five-week period. The out-of-town colleges put in a great deal of effort, yet it is hard to view more than a handful or to compare their work realistically. If the colleges could work together to show in one week, and ideally in one venue, the impact would be greater.

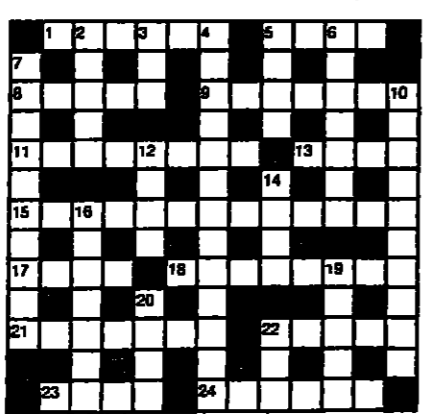
Scottfree in London is at the Scottish Trade Centre, 17, Cockspur Street, SW1, from tomorrow until July 31.

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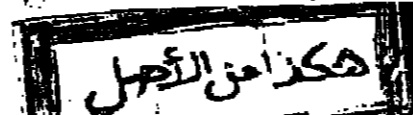
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9 Confound (7)
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15 Going round (13)
17 Prepare (4)
18 Nominator (8)
21 Lung air sacs (7)
22 Very large thing (15)
23 Clothed (4)
24 Fatal (6)



- DOWN**
2 Cutter shaft (5)
3 Cut grass (3)
4 Causing disagreement (13)
5 Filled (4)
6 Course subjects (7)
7 Horn of plenty (10)
10 Valuables area (10)

- 12 Due time (4)
14 Card-match game (4)
16 Faith re-awakening (7)
19 Bouncy Brazilian dance (5)
20 Gangster (4)
22 Black lignite (3)

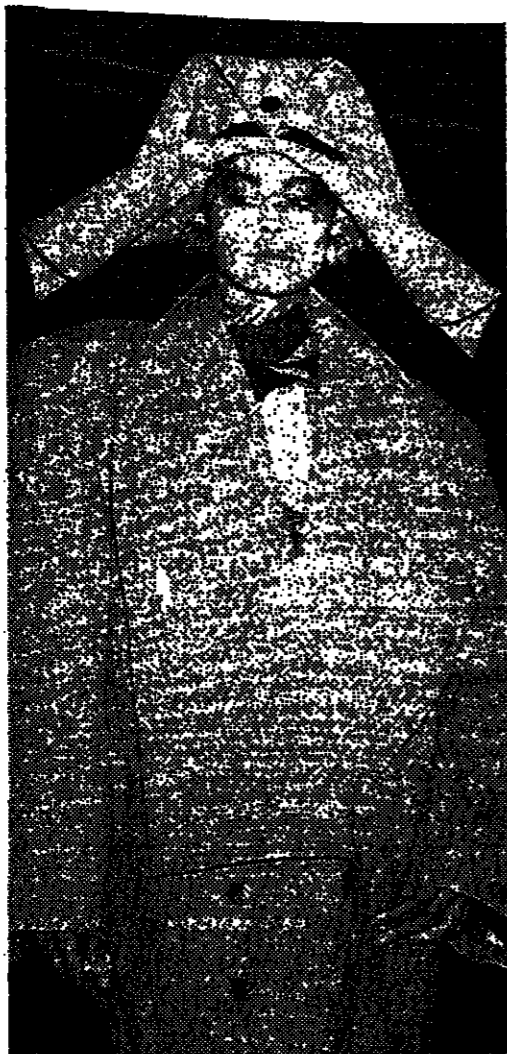
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FASHION 2 by Suzy Menkes

مكزيمن الأمل

... gives way to cloth



Sharp tailoring was the key to St Martin's show (Rebecca Tyrrel writes). Body-conscious suits, coats and dresses, inset with pleats or finished with fish tails, opened the graduate designs. There were rag dolls, gangsters, Dickensian doctors and flamenco dancers. Rifat Ozbek and Jean Paul Gaultier strongly influenced much of the students' work, but behind the *mardi gras* atmosphere, well-cut clothes and strong shapes followed fashion's return to the body-conscious. Aaron Wilson's draped jersey dresses and wool crepe jackets over sunray pleated skirts made a fresh, sophisticated collection, while Tony Crosbie's menswear featured voluminous Las Vegas suits applied with sequinned paisleys.

Above: Grey flannel coat and Napoleonic hat, by Clive Westerman of St Martin's



Right: Face-printed nightshirt and patterned bed linen by Fildgrace Nelson from Dundee

COMMENT

Simon Richardson

I believe that design education, through the attitudes and expectations it creates, does not serve young designers as well as it might. I believe, too, that the British fashion industry, in my experience hidebound, incompetent and lacking in integrity or vision, is also greatly to blame for the poor performance of Britain's young designers.

Fashion is taught with a two-dimensional bias. Students graduate with full design sketchbooks and all-but-empty cutting and construction notebooks. They are taught in a system geared to preparing them for working as assistants in large companies, in a country where they will have to set up business on their own. Even the basis of sound financial management is neglected.

Design graduates enter an industry that is fragmented. Integrity is lacking. Young designers gain orders from shops, only to have designs poorly manufactured by factories.

Management and administration is done by people with a traditional business approach where the product is unchanged from year to year. British design talent has been used by our foreign competitors to grow rich. But it is their ability to direct that talent that has helped them.

A business-like attitude is expected from young designers, but the industry itself makes it difficult. Many textile companies are unwilling to deal with students.

The problem is that education has failed to keep pace with altered circumstances. The present system that culminates in a lavish degree show encourages young designers to act like those who have backing and organization. The industry is waking up to the fact that it is easier to give a designer training in business than a businessman training in design.

Simon Richardson, a former Middlesex Poly student, is now a freelance fashion designer



Floral fascies: cotton evening dress and flower circlet headress, from Laura Ashley

Flower power is back in fashion for summer fragrances. First in the corn field is Estee Lauder's Beautiful, with its graceful blend of 2,000 flowers and herbs, including the gentle jasmine and the powerful tuber rose.

Old-fashioned girls will come up smelling of roses, honey or even Cox's apples. The first three fragrances have been recreated from original formulae by Crabtree and Evelyn: the scent of Apple joins South Sea Island Flowers and the romantically named l'Elixir d'Amore, all using the nature-knows-best concept of blended fruit, flowers and herbs.

Next's new fragrance range

Scented garden

also says it with flowers with a bunch of floral bouquets botanically named as Floribunda — blending rose, freesia, jasmine and lilac — Liliun and Lonerica (wild honeysuckle). Created for Next by Molton Brown, the prettily-packaged bottles of eau de toilette cost £9.99 from Next branches.

Fabergé did not just create a fragrance, it landscaped a garden to launch it in. It commissioned garden design-

er Michael Balston to create a Fleurs du Monde garden full of delicate blooms for the Chelsea Flower Show in May. The sweet smells of bluebell, hyacinth and rose linger on in the Fleurs du Monde fragrance.

June was roses all the way, and their fragrance is captured in the manufacturers' powerful essential oils. The Perfumer's Workshop's Tea Rose now comes in full bloom as a perfume in a beautiful crystal flacon with a Lalique rosebud stopper. The quarter-ounce bottle sells at £40, but you can splash on the scent of roses more cheaply with the eau de toilette at just £12.95 for a 1oz bottle.

HARRODS SUMMER FUR SALE

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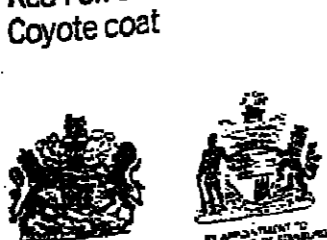
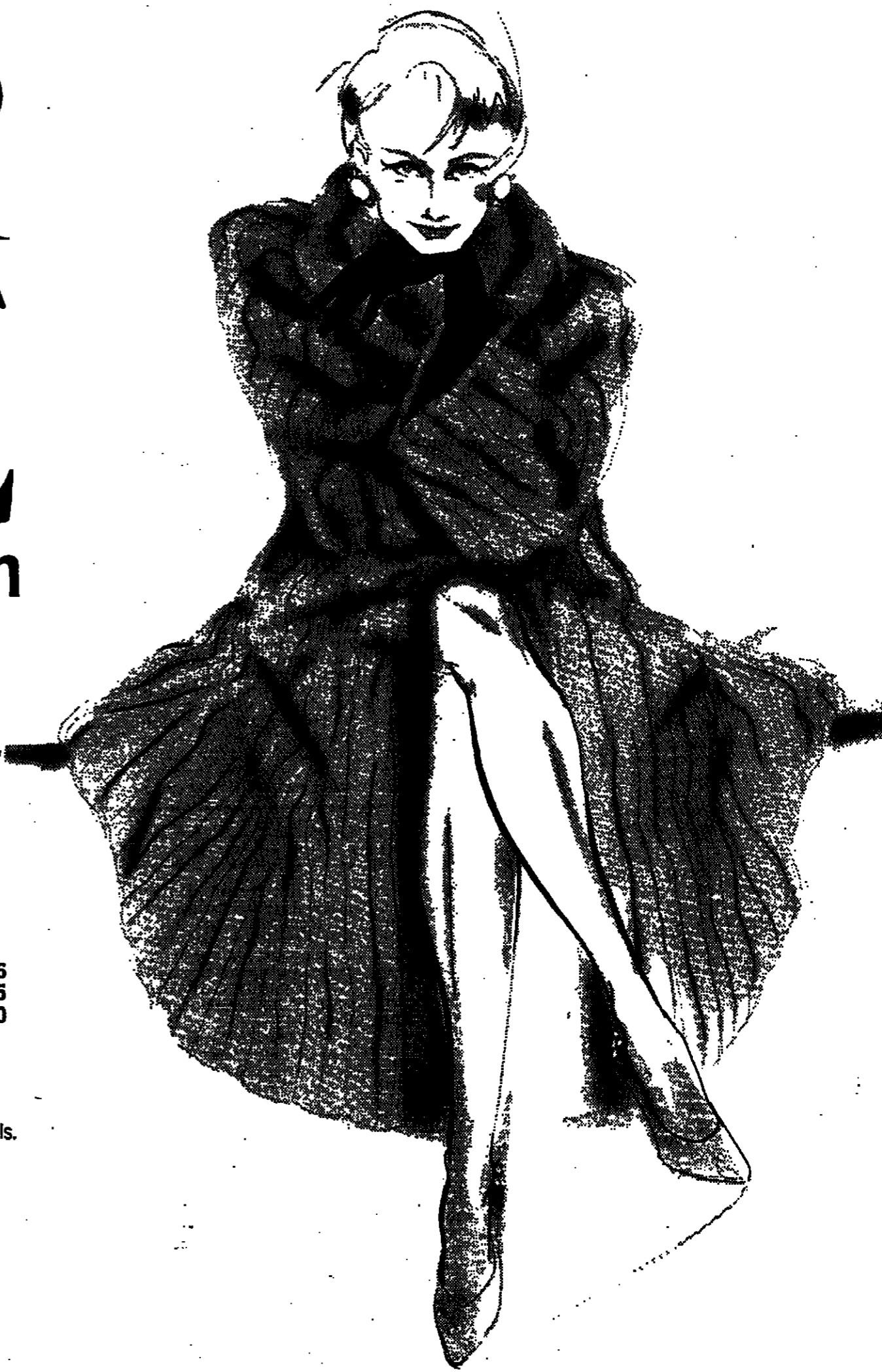
Furs from Grosvenor Canada. The examples listed here are all Half Price or less.

- Illustrated:
Pastel Female Mink coat
- Not shown:
Mink Tweed coat
Dark Mink coat with fox trim
Blue Fox jacket
Two Tone Fox coat
White Mink jacket with fox trim
Raccoon jacket
Cross Fox stroller
Mink and Fox jerkin
Red Fox coat (petite size)
Coyote coat

	Harrods Usual Price	Sale Price
Pastel Female Mink coat	£5,500	£2,750
Mink Tweed coat	£7,795	£3,895
Dark Mink coat with fox trim	£3,750	£1,850
Blue Fox jacket	£1,795	£895
Two Tone Fox coat	£3,995	£1,495
White Mink jacket with fox trim	£2,795	£1,395
Raccoon jacket	£2,500	£1,250
Cross Fox stroller	£15,000	£6,500
Mink and Fox jerkin	£6,250	£2,995
Red Fox coat (petite size)	£9,995	£4,995
Coyote coat	£6,995	£3,495

- Fitch and Mink coat £5,995 £2,495
Stranded Fitch coat £9,725 £3,995
Dark Female Mink jacket £3,500 £1,750

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THE TIMES DIARY

Out of the liner fire

Cruise passengers could soon be bugged by their crew if radical measures now being proposed to fight Achilles Lauro-style attacks against passenger ships and ports are introduced.

Biters bit

Since the Church and the co-ops conjoined to quash Sunday shop opening for the umpteenth time, the disappointed champions of retail take malicious pleasure in notifying me of two developments.

No, minister

The Department of the Environment is fast building a reputation for minor clangers. Only last week, members of the local authority associations were mystified by the request for a second annual rate support grant meeting.



Yes, he's a lot better. The regular doses of publicity seem to be working.

Multiverbalized

Teachers in Ealing must have left a lecture yesterday on community issues in education with their heads reeling.

The ball is over

I am declaring the innings closed on the highest-score-in-an-over debate, and not before time.

Time for honest talk on Aids

Michael Adler says it is far too late for British squeamishness

We were warned about Aids in the United Kingdom but have been too slow in mounting a programme of health education.

The first case of Aids in homosexual men was reported in San Francisco when the proportion of homosexual males infected by the virus had already reached between 20 and 25 per cent.

No cure or vaccine is available. The cost of looking after a patient from time of diagnosis to death is considerable.

Richard Long on why New Zealand has freed the two French agents



Death ship: Dominique Prieur (top right) and Alain Mafart pleaded guilty to manslaughter after the attack on the Rainbow Warrior

After all the rhetoric, a vulnerable deal

Wellington A year ago this Thursday, when two bombs ripped holes in the side of the Greenpeace protest ship Rainbow Warrior, sending it to the bottom of Auckland harbour, the reverberations spread around the world.

Before long it emerged that the sinking, in which a man was killed, was the work of French saboteurs, acting on high orders to stop the ship from interfering with a French nuclear test.

Finally came a ban on lamb's brains, a delicacy in France

The New Zealand police had a trump card in Dominique Prieur and Alain Mafart.

And indeed Lange's past rhetoric has been studied with promises to this effect. The agents would not be released during the lifetime of his government.

New Zealand justice was not for sale, the prime minister said

The Turenga couple were picked up by police just two days after the sabotage. The Ouva yachtsmen had sailed away, were tracked by police to Norfolk Island, north-east of New Zealand, but were released for lack of evidence.

At the end of her successful battle with Mr Scargill, Mrs Thatcher did not relish the idea of such a rival to the embattled but now streamlined coal industry.

Just get this the right way down

As Parliament moves towards recess and the time when ministers hope to God that nothing will happen in the next two months to call them back from the Mediterranean, it is difficult to tell whether the sudden absence of new developments in the long Land Rover-Sikorsky-Guinness-Pear-Allied Biscuits-Westland-Argyll-Fiat-United Distillers-Allied Lyons saga (a) threatens or strengthens Mrs Thatcher's position (b) is due to a genuine stalemate or just an agreement by all parties not to muck up the two months and (c) makes any sense at all.

At the end of her successful battle with Mr Scargill, Mrs Thatcher did not relish the idea of such a rival to the embattled but now streamlined coal industry.

Distillers then very close to an upside-down drinkable whisky. Equally meanwhile United Biscuits, under its dynamic chairman Sir John Hazeldine, had been working in a typically British makeshift laboratory then housed in a Nissen hut, on developing the already known Upside-Down Pineapple Pudding into a real space-age Upside-Down Biscuit.

During all this time, Sir Michael John, chairman of British Allied Upside-Down, has remained an enigmatic, silent figure in the background.

Douglas Evans Japan reaches out to the US

The sweeping parliamentary gains registered on Sunday by Japan's ruling Liberal Democratic Party may prove a watershed, not only for the practice of a more forceful style of democratic leadership within the country, but also for a more active political role for Japan in world affairs.

The election represents an unmistakable vote of confidence in a leader who has made no secret of his ambition to steer Japan into a political role in world affairs commensurate with its economic strength.

For two compelling reasons - the one commercial, the other personal - the Reagan Administration, unlike most of its European counterparts, has already understood the new balance of power.

Most observers are aware of the firm friendship between Nakasone and Reagan, who together preside over two-thirds of the GNP of the seven summit nations.

Digby Anderson Learning the right lessons

The press gave much, though unstated, attention to the latest thoughts of the Employment Minister, Kenneth Clarke, on the inner cities, in which he appeared to advocate using tax and rate-payers' money to bribe contractors to employ, not those they currently find the best employees, but those he thinks they should employ.

The regulations refer to "goals" rather than quotas but given the competition for jobs they act as quotas in disguise.

The third, hammered home by black economists such as Professors Thomas Sowell and Walter Williams, is that "positive discrimination" actually hurts black prospects.

Reverse discrimination encourages blacks to indulge in political lobbying and welfare dependence. It lowers blacks' self-image, which is far too low already, and undermines any chance of their crucial interest that the white majority should regard them as intellectual, moral and social equals.

with headquarters in San Francisco and very extensive Pacific business contracts.

With few exceptions European commentators interpreted the Reagan tour to Bali as an exercise to alleviate presidential jetlag.

But if a "Pacific tilt" is discernible in US foreign policy, where does that leave Europe? The continent's importance to the US has not so much been declining, but standing still.

While there is no realistic prospect of the US precipitately abandoning its European commitments, they could be increasingly neglected in the future - particularly if the Pacific offers a more welcoming political and commercial environment.

Paul Jennings

At the same time, or within a month or so, Allied-Lyons, under its dynamic chairman, Sir John Michael, launched its takeover bid for Allied Distillers with many full-page advertisements pointing out the obvious advantages of helicopter pilots, let alone space-men, remaining sober on their upside-down tea.

During all this time, Sir Michael John, chairman of British Allied Upside-Down, has remained an enigmatic, silent figure in the background.

But most of all the American lesson needs to be taken in full: not just by gazing at black middle classes, but by reading those social scientists who explain their social policies ranging from "colour-blindness" - avoiding negative discrimination by equality of opportunity - through requirement that government contractors take "positive" steps such as advertising jobs in black magazines, to what amounts to quotas with contractors having to identify areas in which "protected groups" (blacks, Hispanics, women, workers over 50, Vietnam veterans and religious minorities) are "underutilized".

But politicians can do something for ethnic minorities. The minorities need equality before the law. They need, even more than at present, to have themselves and their property protected by the forces of law and order.

DRU... The author is professor of genitourinary medicine, Middlesex Hospital and Medical School.



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

DRUGS AND THE GALLOWS

The world is awash with drugs, the Home Secretary said graphically earlier this year when he introduced the Drug Trafficking Offences Bill.

measures in, say, Pakistan may be shifting the locus of supply elsewhere in Asia. One consuming nation, which is also a supplying nation, is Malaysia.

Consideration of the case in this country, however, has been tainted by patronising implications about the quality of justice in Malaysia.

The bill - due to become law today - contained measures for curbing the criminal sale of drugs at home. But the Government also pointed out that it was meant to be part of a diplomatic offensive.

On Monday morning, the Malaysian authorities executed two Australians, one of whom had been born in Great Britain.

There may, in the prosecution of Kevin Barlow and Brian Chambers, have been a desire on the part of the Malaysian authorities to demonstrate that their policy appeared even-handed between the races.

The death sentence then of the daughter of a Cabinet minister can only have focussed public and political concern.

The two men were convicted of attempting to smuggle a small amount of heroin out of Penang Airport.

A PARTIAL REPORT

The private inquiry set up by Haringey Council to report on the riots at the Broadwater Farm Estate in Tottenham has not revealed any significant new facts about the events preceding or during the violence which erupted, or about the deeper-rooted social problems which underlay this and other similar outbreaks.

A black woman, Mrs Cynthia Jarrett collapsed and died of a heart attack. A riot of exceptional violence broke out on the following evening and night in which PC Keith Blakelock was killed.

others, were full of sorrow and anger because a mother had died and because nothing effective was being done about her death; and a unit of police officers who were, with many others in reserve, heavily equipped, hostile to the people on the estate, expecting trouble to start, and ready at a moment's notice to quell it with force.

The inquiry was set up by Haringey Council when the government declined to set up its own investigation. The Home Office had stated that it did not believe that a re-run of such an inquiry as Lord Scarman's would "cast any new perspective on the situation" or that it would discover new solutions to urban violence.

At the outset, Lord Gifford gave it as a reason for undertaking the inquiry that "people do not attack the forces of law out of mere wickedness or a sense of fun".

The tone of the report in respect of the police goes far to undermine interest in its not very original remedies for the future. They include a new training unit for police to learn about "racial awareness", government grants and a jobs plan for Haringey, new council housing and education policies to combat racism, more black teachers and more multi-cultural lessons in schools.

The events of the Tottenham riot are well-known. During a police raid on her home,

It is the police who are blamed for the failed relationship with the community before the tragedy. The riot itself is described as a "clash...between a group of youths who, along with many

But most significant is that the report should repeat the demand of the Labour left for an elected authority to run the police - in other words, for a politically-run police force - and should advocate what it calls co-operative policing with the organisations "which represent the community on Broadwater Farm."

WARNING SHOT

Sunday's attempt by Arturo Tolentino to wrest power from Corason Aquino and set up a pro-Marcos government in the Philippines seems to have been little more than a warning shot across the bows of the Aquino government.

Sunday's minor coup attempt illustrates, second, the continuing appeal of Ferdinand Marcos. Whether or not he had any part in Tolentino's action (and he has denied that), the regular appeals he has transmitted to his countrymen from exile have clearly not gone unheeded.

coup attempt came shortly after the government had announced the start of talks with the communists at an undisclosed location.

It illustrates, first, how vulnerable President Aquino's government still is. Despite much wishful thinking from supporters of "People's Power" and opponents of the Marcos regime, Mrs Aquino has powerful enemies representing powerful interests. However corrupt February's election was, Mrs Aquino's eventual victory was no landslide.

Though it is still early days, President Aquino has not been able to give the same impression. She has sometimes appeared at odds with the military. There has been talk - perhaps malicious, but talk nonetheless - of her being a mere puppet of those around her. She has not, despite her protestations to the contrary by both sides, been able to attract the unqualified confidence of the United States once enjoyed by Marcos.

Mrs Aquino's suspension of parliament while a new constitution is drafted and her replacement of a number of elected officials have also laid her open to accusations of arbitrariness and rule by fiat. The potentially damaging nature of these charges is shown by the fact that they were used by Tolentino during his few hours in the limelight.

The populist nature of her campaign itself was bound to alienate many of those who had enjoyed power under Marcos. The big landowners stood to lose from her plans for land reform. Provincial governors, legally elected, stood to have their own victories questioned. The local officials who owed those governors allegiance stood to fall with their patrons. And the military, one of the last groups to declare itself for Mrs Aquino, was likely to lose authority once a stable civilian

For the time being, Mrs Aquino's government appears to be secure. This weekend there was insufficient support for the restoration of Marcos to make Tolentino's rebellion a serious threat. The open show of defiance suggests, however, that the sooner Mrs Aquino can regularize her position by adopting a new constitution, the better it will be for her. Until then, she would be well advised to take the most elementary precaution of all: to ensure that either she or her Vice-President, Salvador Laurel, is in Manila, and visible. Diplomacy, whether abroad or in far-flung provinces, will be to no effect if the power base at the centre is

LETTERS TO THE EDITOR

Unfair slice off wage packets

From the Director of the National Association of Citizens Advice Bureaux

Sir, The Citizens Advice Bureau service has two urgent concerns about the Wages Bill which is now before the House of Lords. First that employees will no longer have the right to be paid in cash, and may have a bank account nominated by the employer.

Advice Bureaux that there is a significant minority of unscrupulous employers who evade the protection Parliament has already given to employees against unfair deductions: indeed such deductions sometimes amount to the whole of the wage packet.

We fear that unless the 10 per cent limit also applies to the final wage packet it will be these employers who will make frequent deductions so that they can make regular large deductions for unproven losses.

YTS and A levels

From Mr Brian Morgan

Sir, It is possible that a regrettable anti-Youth Training Scheme bias has coloured interpretation of the report of the Commons Select Committee on Education and Science?

ment (July 2) that "the figures show a sudden fall-off in the proportion of A-level students as the scheme expanded".

Practically, YTS would appear to be more in touch with the needs of 16-year-olds than the providers of A-level studies. As a consequence, A-level studies have stagnated while YTS has been growing fast.

Drink-driving case

From the Secretary of the British Medical Association

Sir, The so-called "breathalyzer" Act was stated by the Minister of Transport to be based on the BMA's report The Drinking Driver. That report advised strongly against courts permitting any "back calculation" being allowed for purposes of determining how much higher the blood alcohol concentration must have been at the material time, and it was for that reason that the Act provided that the concentration given to the court should be based on analysis of the sample at the time it was taken.

population of an offence based entirely upon chemical analysis of breath or of body fluids must depend upon the integrity of the scientific evidence. As has been pointed out by Dr Barber (July 1), the rates of elimination of alcohol from the body vary not only as between different individuals, but in the same individual at different times.

We were, of course, aware of the practice being allowed in certain European countries, where geographical conditions could lead to a considerable delay before the driver could be taken to a police station. However, it appears that the recent case (report, June 27) arose out of an accident which occurred in the middle of Birmingham and it is difficult to see how it was impossible for the police to obtain a specimen of blood, breath or urine until four hours and 20 minutes after the accident took place.

If such an estimation was ever to be accepted scientifically, it certainly should not be based on a single sample, as in the case reported, but on a series of samples taken over a period of time.

Occupational hazard

From Dr Conrad Dixon

Sir, The Times Diary (July 3) referred to the Tottenham police cricket team as the fuzz, and thus highlighted the burning issue of equal treatment for pejorative occupational nicknames.

Cheats who prosper

From Mr R. I. Barycz

Sir, With reference to Mr Gordon Fleck's suggestion (July 3) I can think of an even simpler method of encouraging fair play in a game of football and that would be to deem the winner of any game the side in whose half of the pitch the ball has spent the shortest time, no matter what the goals scored. Not only would this discourage foul play, it would also provoke actual play by putting an effective stop to time-wasting tactics that do nothing but provoke the spectators into verbal and actual violence.

Uniform discomfort

From Mr. R. W. L. I. Watts

Sir, A welcome voice (Mr A. J. Ougham's, July 4) has been raised in a plea for good sense in men's dress. It always seemed absurd that Cairenes, Delhians and the like should be encumbered with suits and ties when they could have been wearing galabieh, ideal for hot climates.

Sky-blue riband

From Mr Frederick O. Marsh

Sir, Perhaps our seafaring friends ought to follow the example set by us aviators. Since 1905, when the world airsporting organisation called the Fédération Aéronautique Internationale was founded, it has controlled and certificated all successful record attempts covering aeronautical vehicles from balloons, right through powered aircraft, to man-powered light and spacecraft.

It is, of course, that little iron fist in the dainty glove. Our club bridge committee decreed, with amazing audacity, that ties need not be worn in very hot weather, just cravats would be enough, the lady members murmured, smiling sweetly.

Our records include speed over recognised courses, point-to-point and many others for the different types of aircraft. They are based on a formula related to weight and power plant and cover sporting and recreational acroplanes as well as commercial and military aircraft.

Spoiled case for animal care

From the Chairman of the RSPCA

Sir, It was heartening to read Bernard Levin's tribute to the work of the RSPCA in his article, "The animal lovers lusting for blood", in today's Times (July 3).

As a charity the RSPCA depends on public support to finance the fight against cruelty to animals. This year we have had the sad task of reporting the highest number of cruelty cases ever. The danger is that in the public revulsion against fanaticism all organisations working for animals get tarred with the same brush.

The RSPCA abhors the actions of extremists whose illegal attacks on people and property bring no relief to the animals they purport to help. On the contrary these attacks alienate animals' potential benefactors.

Heads, they win

From Mrs Jean Potter

Sir, An illustration of the new Tonga two pa'anga coin under the heading "The difference a new head of state can make" (Focus, June 23) and the comment that "countries regarded as the best potential export markets are those which change their head of state frequently, necessitating a change in the ruler's portrait on the obverse of the coinage" was an unfortunate and misleading choice.

King Taufa'ahau Tupou IV has been monarch of the kingdom of Tonga since the death of his mother, Queen Salote, in 1965, and she reigned for 47 years. The new coin is of interest in that, currently, only senti (100 senti = 1 pa'anga) are available as coins, and pa'anga in denominations of one, two, five, 10, 20 etc, are in note form.

One disadvantage of the new coins is that, unlike the paper money, they will not be able to be "stuck" on to the coconut-oiled legs, shoulders and arms of traditional dancers, according to the custom at fund-raising events. But this, presumably, is one of the consequences of inflation, now running at about 8 per cent in Tonga, and the higher denomination notes will come into their own on such occasions.

Stand-in teachers

From Mr David Wardill

Sir, It is certainly true that the problem of stand-in teachers has reached absurd proportions in secondary education, as outlined by Michael Marland (feature, June 30). In particular, with the many new initiatives in education, in-service training has increased enormously.

Sadly, as this sort of situation is encouraged and funded by Government departments such as the Department of Education and Science and the Manpower Services Commission, and shamelessly accepted by LEAs desperate for money, then Marland's thesis, "Common sense in short supply", seems most appropriate.

However, his solution is wrong. Instead of trying to improve the quality or quantity of available supply cover, we should wonder why such training has to take place during lesson time at all.

Why not do the training after 4 pm, when the pupils have been taught properly by the right person? If need be, pay the teacher the money which has been "saved" by not employing a difficult-to-obtain, inappropriately qualified baby-sitter. After all, teacher will have done his own supply cover. And very well, too.

Misrouted

From Sir Thomas Bazley

Sir, You report (July 4) that Miss Sarah Ferguson will go up the aisle to the strains of Elgar's "Imperial March". Hitherto, brides have always gone up the nave.

ON THIS DAY

JULY 8 1924

The Channel Tunnel Bill was read for the second time in the Commons on June 6 1986, thus bringing to the point of realization a project first mooted over 180 years ago; in that period there have been at least a dozen proposals and two aborted starts.

THE CHANNEL TUNNEL

MR. MACDONALD, replying to Sir W. Bull (Hammersmith, U) and Viscount Curzon (Battersea, S., U.), said: "The Government have had under consideration the question of the Channel Tunnel, which was brought to their notice by the members of the House of Commons Channel Tunnel Committee. In a memorandum with which the Committee were good enough to furnish me, it is stated that virtually 400 members of this House have now declared their intention to support the scheme.

I think that most of those present, like myself, had approached the subject with a certain predisposition in favour of the Channel Tunnel. When the evidence came to be discussed, however, it was found that everyone had been forced to an opposite conclusion. The advice of the Staffs of the Admiralty, War Office, and Air Ministry was against the project.

From the point of view of security, the Committee of Imperial Defence do not wish to overstate the risk, but they are advised, as their predecessors were advised, that there is unquestionably an element of danger involved. While naval and military opinion in the past has differed considerably as to the extent of this danger, there appears no room for doubt that the existence of a tunnel would be bound to do something to the anxieties of those responsible for national defence, to our commitments, and to our expenditure.

Even supposing the military dangers involved were to be amply guarded against, there would exist throughout the country a feeling of insecurity which might lead to a constant demand for increased expenditure, naval and military, and a continued risk of unnecessary possibly alarm, which, however unfounded, would be most injurious in its effect, whether political or commercial.

Having examined the defence aspects of the question, the Committee turned to its civil aspects in order to ascertain whether there were overriding advantages which would justify them in advising that the military risks involved should be run. The Committee were informed that the construction of the Channel Tunnel would have but little effect on the foreign trade of this country. The question of passenger traffic is alone important, and by it the Channel Tunnel scheme as a commercial enterprise must stand or fall. If, however, the Tunnel, when completed, succeeded in attracting passenger traffic to the extent which its promoters hope for, one result would be the gradual disappearance of the cross-Channel steamship services.

As regards relief to unemployment, the Parliamentary Committee estimate that on the Tunnel itself about 2,500 men would find employment on the English side, and an equal number on the French side of the Channel. There would, in addition, be consequential employment elsewhere, and one of the estimates in the memorandum of the Channel Tunnel Committee was for an overall figure of 12,000 workers in Great Britain and 12,000 in France.

The Committee of Imperial Defence were unanimous that the advantages of the Channel Tunnel would not compensate with the disadvantages from a defence point of view. Further, they took the view that all that has happened in the last five years in the way of naval, military, and air development has tended, without exception, to render the Channel Tunnel a more dangerous experiment.

Any questions?

From Professor H. H. Huxley Sir, As one who has been learning Latin and Greek for nearly 60 years I have much sympathy for the baffled Wykehamists (July 1). "Examinations," said Charles Colton, "are formidable even to the best prepared, for the greatest fool may ask more than the wisest man can answer."

I have tried always to keep before me Hazlitt's cautionary words: "Anyone who has passed through the regular gradations of a classical education, and is not made a fool by it, may consider himself as having had a very narrow escape." Yours sincerely, HERBERT H. HUXLEY, 12 Derwint Close, Cambridge, July 1.

itch ivy cues tons rites for Teacher fish ships sit China Norway rest evade word terror resident ill lean milk Bull run Eaten alive Never say die excesses

TRAINING FOR WORK

FOCUS

The on-air push for Phase II lift-off

It's action time again for training. The publication last week of the new *Education and Training White Paper* showed that there is neither let-up nor disillusion in the Government's drive to modernize the nation's system of vocational training.

Today at the National Education and Training Conference in Birmingham there will be a chance for Lord Young, the Secretary of State for Employment, and Ian Johnston, chief executive of the Manpower Services Commission's training division, to spell out in some detail the implications of the new measures.

For Lord Young at least it will make a change from tripping out the old exhortations for better training and more of it. By now anyone with even the slightest interest in the subject knows that you need to invest in training for better profitability — and that the Germans, the Japanese and the Americans do much more of it than we do. And, above all, that our deep indifference to developing Britain's "human resources" needs to be shaken.

So it will come as a relief to both Lord Young and his audience that there is something fresh to talk about. Both he and Mr Johnston will be able to claim that we are entering a new phase in the upgrading of training, and that after years of working at it the Government is getting to the point where it has done as much as it can do. The rest is up to us.

Perhaps most important of all the Government has accepted the recommendations of Oscar de Ville's *Review of Vocational Qualifications* and a comprehensive, but simple

structure of vocational qualifications should soon be with us. In addition, the Technical and Vocational Education Initiative is to be put on a national basis. A "college of the air" now looks certain and funding for the Open Tech is to be extended.

College of the Air will be a joint BBC and IBA training venture for broadcasting MSC and Open Tech programmes for people over the age of 16, on radio and television, on similar lines to the Open University.

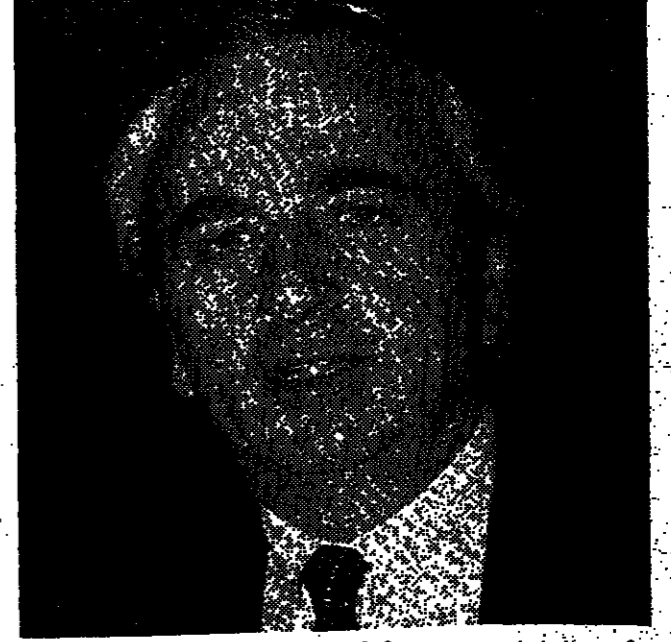
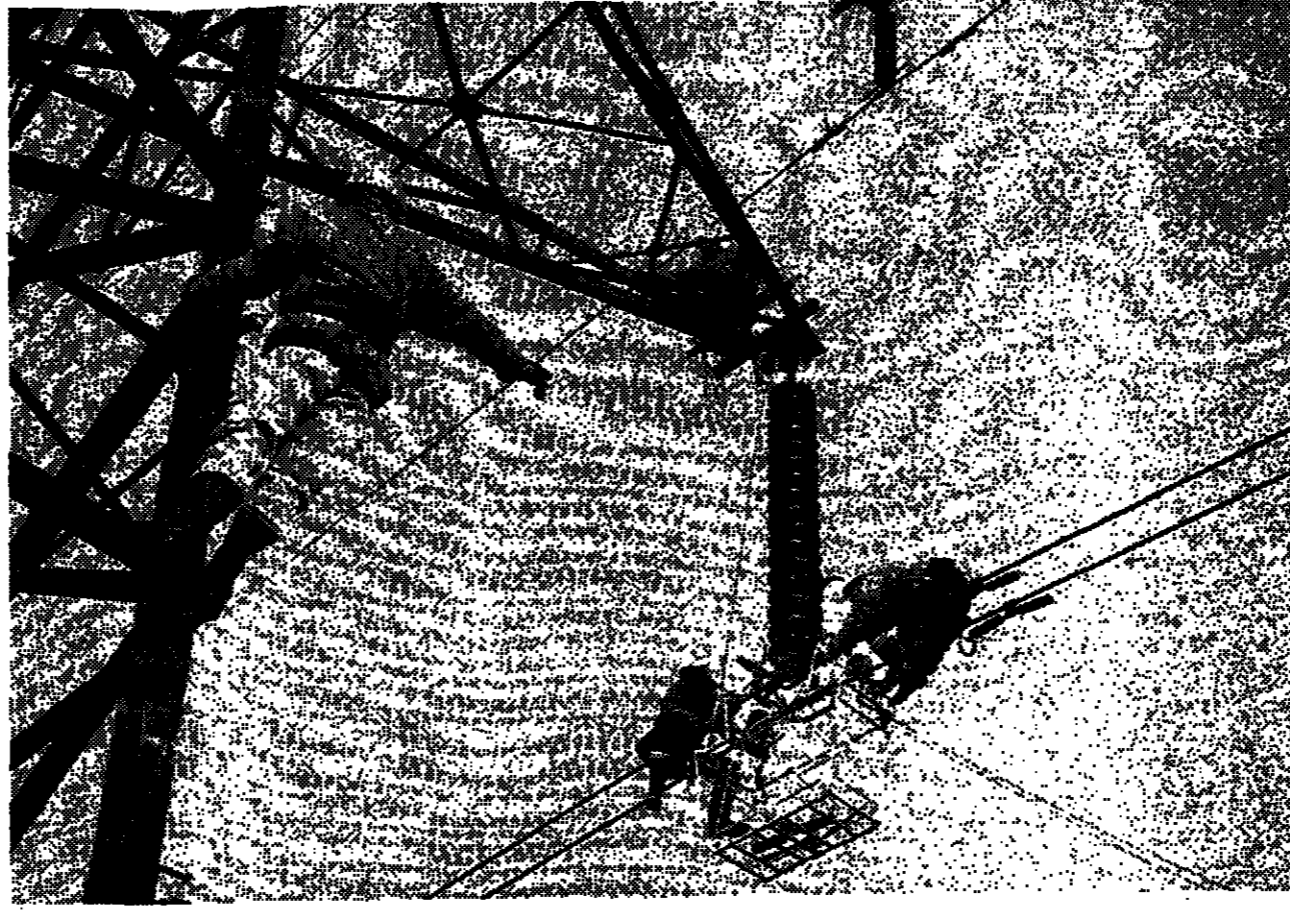
All of this is evidence that the Government remains serious about improving our training performance by creating the structures which make it possible. It is not an issue which has been played with for a few years and then forgotten.

Full details of a College of the Air are expected at the sixth annual Education and Training conference and exhibition which opens today at the NEC, Birmingham

But there is a "down" side to these developments. The reason funding for the Open Tech has been extended, for example, is because industry has not responded fast enough to what "open learning" can offer.

When the Open Tech was launched it was intended that, after initial pump-priming, projects would become self-funding. Generally speaking that has not happened. MSC money is needed to keep them afloat.

Similarly, the extension of TVEI is worthwhile and the money going into schools will be welcomed as a way of



● High standards of training are statutory in hazardous industries such as power engineering but are not so well recognized in some more down-to-earth sectors. Lord Young (above), Secretary of State for Employment, is heading the drive to modernize the UK's vocational training system; and left, trainees listening to a lecture at the Central Electricity Generating Board's Line Training School, near Hams Hall power station

upgrading technical equipment. But TVEI was intended to bring about a change in orientation in the curriculum, and to make education more "relevant". Attitudes, rather than mere cash, were what mattered.

and the MSC are starting to lose patience with the NSTOs. Pledges freely made have not been kept.

It is rumoured that many NSTOs, rather than providing better and cheaper training, have become mere token operations which distribute information but do little else. They are certainly not the powerhouses of relevance and expertise which they were supposed to be.

They will probably be given a period of grace to start delivering on their promises — but over the horizon there is appearing once more the possibility of statutory obligations.

So whatever the Government and MSC may do administratively and structurally, the most decisive battle still remains to be won in the attitudes and priorities of managers, teachers, parents, and workers.

As the phone-in response to Granada TV's *Jobwatch* programmes are revealing, thousands of people are crying out for help and information on training. If the country is serious about developing its human talent there is no longer any excuse for turning a blind eye to the problem.

Unanimous decision to update

"Continuing Education and Training" is sweeping the professions like wildfire. Solicitors do it. Surveyors do it. Even educated engineers do it — and only the most hardened country accountant or provincial architect would claim that updating their skills and knowledge is unnecessary.

The Royal Institute of British Architects has set up a number of pilot projects which are aimed at encouraging continuing professional development, said Norman Roberts of the RIBA southern branch.

"Here in the south we have been undertaking a major survey of members' opinions to identify where the training should focus. By using a checklist of good practice we are starting to pin down where people want help."

Like most professional groups these days the architects are being pressured into continuing education by two distinct factors.

First, as practitioners they need to keep up-to-date with new techniques and materials. They need to understand the

implications of information technology and they need to stay abreast of changes in the law.

Second, as business operators they need to improve their management skills; to understand changes in the market; and to devise more efficient methods of running their practices.

Engineers, on the other hand, have no hesitation in admitting that they need more education. In a report issued just a couple of weeks ago (*A Call to Action — Continuing Education and Training for Engineers and Technicians*) the Engineering Council said that it was "convinced that a radical change of attitude towards continuing education and training (CET) is needed".

Meanwhile at the Royal Institute of Chartered Surveyors a recent report *Continuing Education: Five Years On* will shortly be discussed by the General Council. In fact the RICS is already firmly behind CPD (Continuing Professional Development) as they call it and it is about to introduce a new Diploma in Property

Marketing as an advanced specialist qualification for those who are already professionally qualified.

One of the problems about continuing education, however, is the puzzle of who will conduct it.

Although the RIC is bringing in the College of Estate Management for its new Diploma much of the day-to-day CPD is done through self-help in local branches. This may work for the surveyors and it certainly reflects well on the motivation of those involved. But effective training for professionals ideally needs to be done by people who are skilled in training techniques.

In an ideal world there would be a varied array of training facilities available so that, whatever the need or circumstance a professional person could tap into an appropriate professionally organized training package. As engineering recruitment expert Michael Stills of SRL said recently: "The problem with most traditional courses is that they have to be booked up too far ahead, they're too long

and they're too expensive."

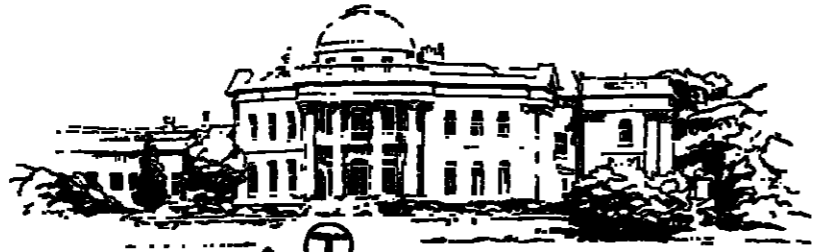
To remedy this the Manpower Services Commission has stimulated the growth of "Open Learning" (through the Open Tech) and the Department of Education and Science has developed its Pickup (professional, industrial and commercial) updating programme.

Perhaps the strongest line taken so far on CPD is that of the Law Society which has made continuing education compulsory for newly qualified solicitors for a period of three years. The fact that the lawyers are so convinced of its value must surely mean that continuing education cannot be gainsaid.

As a recent editorial in the magazine *Surveying Technician* says: "It is no longer good enough to claim a person is qualified at the commencement of his or her career and will remain so without further definite training for the next 40 years or so."

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Sundridge Park Management Centre

A new message on people and skills

Sponsoring the Education, Training and Personal Development exhibition is something of a mixed pleasure for the Institute of Training and Development. "It is the largest event of its kind in Europe," says George Webster, the institute's executive director, "and it's an excellent place for people to get together and meet the producers of equipment and services. But although the exhibition is a success it doesn't mean, unfortunately, that the importance of training itself has yet been fully appreciated. We've still got a long way to go."

The institute represents 6,500 training specialists throughout the UK together with the 300 organizations which are most committed to training. Since its foundation in the early 1960s the institute has seen the status of training rise considerably and it welcomes the recent trend (most evident in the jobs' columns of the quality press) for new high-ranking training posts to be created.

"Whereas the industrial relations function has been on a decline over the last few years," says Mr Webster, "the training role has grown. There are now a number of well-paid, senior jobs in training." Unfortunately, there are still a

number of misconceptions about the nature of training.

"For too many people training is equated with courses," says Mr Webster. "A few years ago the move to make training an 'off-the-job' activity went too far so that it was seen as something which was rather narrow and isolated."

One of the institute's chief priorities, therefore, is to raise awareness of the scope of training. In doing this it has a major ally in the Manpower Services Commission. The two have been collaborating recently in preparing a man-

agement awareness programme together with Trainer Support Services which will be launched at the exhibition.

The institute also welcomes the trend for educational institutions to become more involved in training and assessment. Both the Department of Education and Science and the Manpower Services Commission have been nudging academics into sharing with industry their knowledge, skills and resources. And there have been some successes. Oxford University will be prominent at the exhibition.

Even so, the major obstacle to training remains one of attitudes.

What the institute hopes for is that the "training ethos" should permeate right through organizations so that every line manager and supervisor sees it as being a concern of theirs.

Looking to the future, the institute is planning for a new annual training conference to be held in the spring of each year (starting in April 1987) at the Barbican. And, once that is established, there will be a major international training event at the end of the decade.

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Serious video lessons, not Cleese clowning

Those who have giggled through one of John Cleese's video training films may be disappointed the next time they see video on their training programme. Rather than enjoying 20 minutes of humour they may find the video is fitted to a computer asking them questions and demanding replies.

It is usually possible to convey just half a dozen or so basic points in a conventional 20-minute film and, as training becomes more professional and hard-headed, many trainers are now demanding more for their money. The role of video in training, therefore, may be about to change: instead of being a stand-alone medium it is likely to be found increasingly (and especially via the video-disc) as an adjunct to computer-based training.

The arrival of interactive training packages, in which individuals work their way through a variety of material on a screen, is now with us. Trainees will be guided through the subject matter by a text, either in a book or on the screen. And where it is necessary to illustrate a point, such as a technique in the use of a tool or a selling skill, then

a piece of video or perhaps a still photograph will be summoned up through the computer to give a demonstration. The result is that the video is being subordinated to teaching objectives. The flexibility of the screen, which can be used for moving pictures, text, graphic illustration, or still

Full of information and learning points

photographs, frees the producer to switch from one technique to another as the message demands.

It will be terrific for the trainers - but may be frustrating for the traditional producers of 20-minute programmes who see the art disappearing from their craft.

"Producing interactive video material will be less exciting than making a 20-minute film because there won't be the same challenge of building a story through pace and rhythm and holding the viewers' interest and attention over a number of minutes," says Michael Blakstad, of the Video Disc Company. "Instead it will be a matter of shooting much shorter materi-

al to illustrate a well-defined detail.

"In fact, the initiative is passing from the film-maker to the professional trainer."

Mr Blakstad is involved in making five programmes for computer-company Digital. Although they are not interactive they are full of information and learning points - far more than he would ever have attempted in the old days. The programmes will take the place of the instructor on one of DEC's in-house courses and the intention is to inform and educate the audience rather than entertain it.

The British interactive video market is small and struggling. Only a few companies - such as Patrick Friesner's Interactive Information Systems - can really claim to have cracked a market. Although everyone recognizes that the potential is enormous there are practical and financial problems.

Undoubtedly the biggest constraint is the absence of enough interactive workstations (of video-disc player, microcomputer and video monitor) to create sufficient market for the widespread production of generic



Screen training: Video discs give more information

training packages for general audiences.

Although Lloyds Bank recently invested £4.5 million in installing workstations in 1,500 branches, few companies are following its example. In fact, there is now talk of sponsoring workstations for schools to generate a much bigger market and give the industry some real momentum.

What is clear is that action is needed soon to give encouragement to UK companies and stimulate the growth of a

home industry. The danger is that our indigenous products may wither, leaving the field wide open for US imports which have been started up for British audiences.

The joker in the pack, however, may be the Manpower Services Commission. Its rumoured intention of putting a College of the Air on Channel 4 and BBC2 during night-time hours may well direct producers of training videos down a new track and where interactive video fits into that remains to be seen.

A sobering shortage

A couple of years ago the Manpower Services Commission conducted a survey of skill shortages in Newbury, the town midway along the M4 "Silicon corridor" between Reading and Swindon.

The results were sobering. Yes, there were significant skills shortages and, predictably, they occurred particularly in the field of engineering. But most acute of all they occurred at the technician level. As Tom King, then Secretary of State for Employment, said: "The shortages in Newbury for skills in computer maintenance, design and testing, (and) for technicians are recurring all over the country."

The increasing demand for technicians came as no surprise to the various professional bodies which represent them. And, since the Newbury survey, the skills shortages have got worse.

Because technician-level work is a cross between thinking and doing, it has suffered in the status stakes. The prime body responsible for the technician qualifications is the Business and Technician Education Council (BTEC) and one of its worries is that virtually anyone capable of scraping on to a degree course will do so.

At the lower level the problem of conflicting exam bodies has choked the

throughput of upwardly-mobile craftsmen. The result has been a shortage of adequately trained people in the middle-range.

Yet more than ever, the demand for people who can both think and do is strongest. Many of the functions traditionally performed by technicians (such as test, quality assurance and production supervision) are becoming more sophisticated. The introduction of computer-aided de-

Big demand for those who can think and do

sign is enhancing the technicians' role in the design process. And on the shop-floor computer-aided manufacture is upgrading the skills needed both by maintenance staff and skilled production workers.

But there are dangers in generalizing about technicians. For example, the subtleties of status have created two classes in engineering - the engineering technician and the technician engineer - and never the twain shall meet.

In the hotel and catering industry, by contrast, there is little, if any, distinction drawn between the graduate hotelier and the Higher National-qualified person. And in the field of design (graphic, fashion, industrial) the relationship between those qualified via

BTEC's higher national diploma (the technicians) and CMAA's degree (the conceivers) pretty well defies any definition which is acceptable to both sides.

What is clear already is that technicians are at last receiving their long overdue recognition. The present BTEC campaign, Engineering Change, is enjoying considerable support in bringing together industrialists and educationists to hammer out what must be done to keep technician-training in line with the changes in the factories and design offices.

The Open BTEC programme, in conjunction with Macmillan Education, is making BTEC business qualifications available through open learning. And the overall number of students registered for BTEC qualifications went up by 20 per cent between 1982 and 1984.

The upwards drive though isn't restricted to BTEC alone. The City and Guilds of London Institute is pushing forward a campaign to establish in Britain the equivalent of the German Meister - the senior craftsman - who can control resources, manage projects and also communicate his skills. In the light of developments in the youth training scheme the person who can both do and teach is likely to be especially important.

no update

and skills

Beware computer cowboys

Whatever else may be happening in the training field there is a fantastic boom in teaching people how to use their computers. The demand is coming from both large and small companies, the self-employed and private individuals. Indeed the world seems to be dividing into those who deliver computer training and those who receive it.

Such an explosion in demand obviously creates opportunities for cowboys, so caution and careful investigation are essential before investing money in a training course.

Perhaps the most startling feature of the current scene is that (as predicted) computer training really seems to have become a non-stop process. As soon as you have mastered one technique you need to go away and learn something else. "We are serving the generation gap - the people who left school before computers were introduced but who have still got years of working life ahead of them," said Anthony Gribbons of the Pitman Computer Training Centre, "so we provide a range of courses

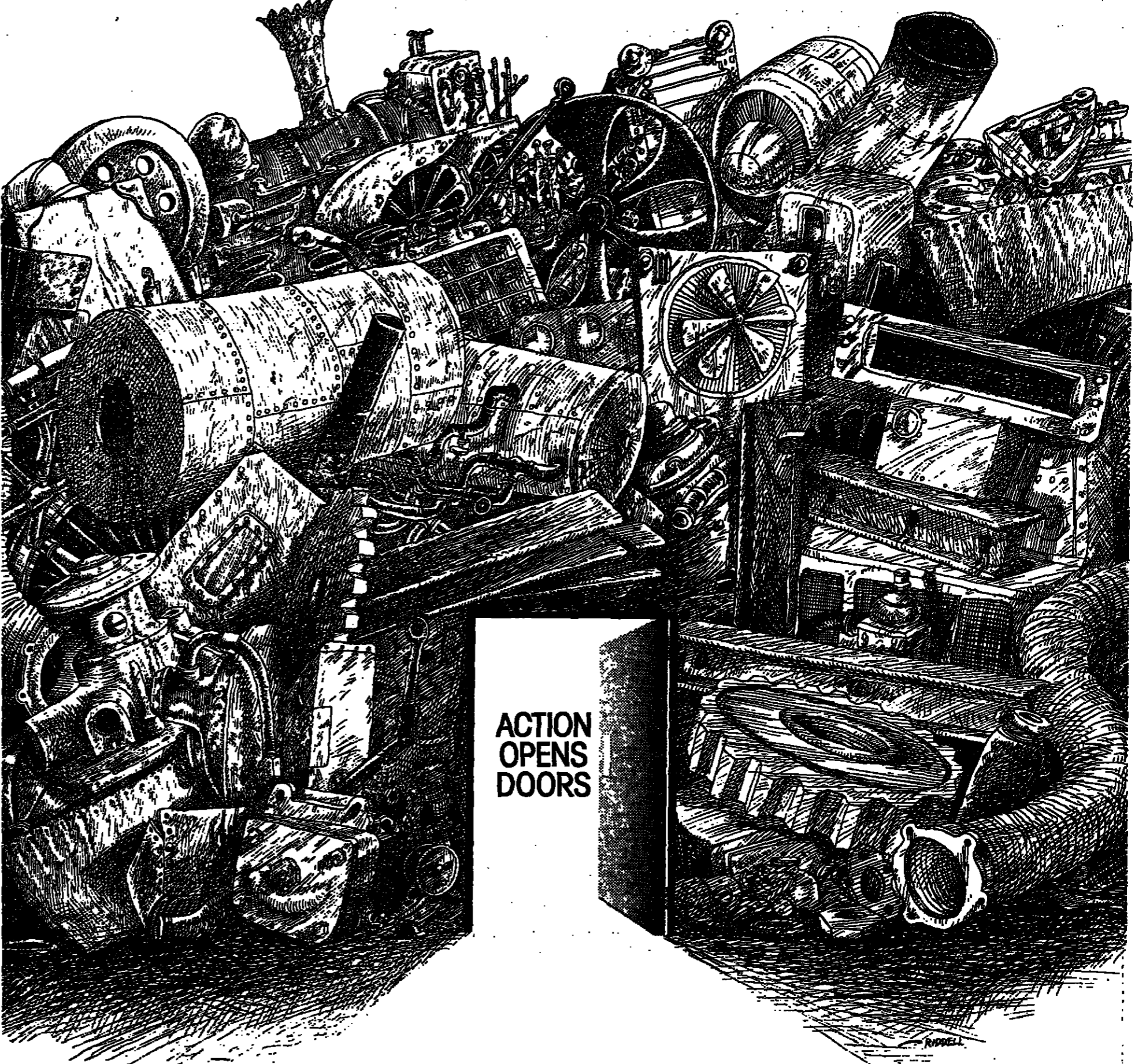
ranging from computer appreciation for managers and word processing for secretaries, through to applications of the most common software packages."

The emergence of popular computer packages in operation with thousands of users has led to a well defined market for applications-based courses. Symphony, Framework, Lotus, Multiplan and Multimate are popular and Pitman certainly find a larger than expected demand for them.

But because the hunger for training often exceeds the available supply of trainers (and training finance), users are starting to look for alternative sources of tuition.

White Rose systems acts as the UK distributor for the US-made Learning Center and reckons that it has come up with one solution to the problem based on the interactive videodisc and delivers computer training (via a monitor) for all the common packages - Wordstar, dBase II and dBase III, Lotus and so on.

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of schemes, for people who are prepared to acquire the right skills for today's industry, and schemes for employers who recognise the importance of training. This applies to newcomers to industry, as well as re-training for those who are already working in it. These programmes all recognise that in today's world of fast-moving technology, training cannot be seen as a once-and-for-all operation, but must be a continuous process. The 'Action for Jobs' booklet gives details of these schemes. Ask your secretary to send in the coupon for a copy, or pick one up at your main Post Office or Jobcentre.



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COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
July 7: The Prince Edward, Chairman of the Duke of Edinburgh's Award Scheme 30th Anniversary Tribute Project, visited the Isle of Man today, where His Royal Highness presided at Tynwald.

COURT AND SOCIAL

and Silver Wyre Drawers and was later entertained to Luncheon at Inholders' Hall, London.
Mrs Michael Wigley was in attendance.

Sale room Mixed prices for Asian art

By Huon Mallalieu
A sale of South-east Asian, Indian and Tibetan works of art at Sotheby's yesterday met with a mixed reception. Although many dealers from Thailand were not bidding, their absence was largely offset by numerous private buyers from Europe and America.

Birthdays today

Lord Allen of Abbeyleigh, 74; Mr Jon Bannerman, 57; Dr R.S. Barnes, 62; Dr Kate Bertram, 74; Sir Peter Darby, 62; Mr Leslie East, 57; Mr Keith Fielding, 57; Sir Ian Gilmore, M.P., 60; Mr Brac Gynell, 57; Dr D.B. Harden, 85; Sir Austin Bradford Hill, 89; Major-General R.B. Loudoun, 64; Brigadier G.L. Prendergast, 81; Sir Roy Shaw, 68; Air Commodore M.P. Brian Walden, 54; Sir Peter Watkin Williams, 75; Air Chief Marshal Sir Neil Wheeler, 69; Lieutenant-General Sir John Worsley, 74.

Receptions

Victoria League for Commonwealth Friendship Princess Margaret, President of the Victoria League for Commonwealth Friendship, was the guest of honour at a reception held yesterday at St James's Palace to mark the eighty-fifth birthday of the league. The guests were received by Lord Maclehoze of Boch, chairman.

Marriages

Mr C.J. Caminada and Miss C.H. Sammelson The marriage took place on Saturday, July 5, at St Peter's Church, Uxley, of Mr Charles Caminada, only son of the late Mr and Mrs Jerome Caminada, and Miss Claire Sammelson, younger daughter of Mr and Mrs Peter Sammelson, of Uxley Hall, Uxley, Essex. The Rev. David Greenfield, assisted by Mr C.J. Jennings.

Memorial service

Major-General Sir Edmund Hawkwell Smith The Queen was represented by Major-General Sir Peter Gillett, Governor of the Military Knights of Windsor, and the Duke of Edinburgh by Lieutenant-Colonel Sir John Johnston, at a memorial service for Major-General Sir Edmund Hawkwell Smith held at St George's Chapel, Windsor, Castle, on July 6.

Luncheon

Company of Gold and Silver Wyre Drawers The Duchess of Gloucester was admitted to the Honorary Fellowship of the Company of Gold and Silver Wyre Drawers at a luncheon held yesterday at Inholders' Hall, Mr Ronald R. Elliott, Master, presided and a luncheon was held afterwards.

Keep Britain Tidy Group

The Duke of Gloucester made presentations at the Queen Mother's Birthday Awards Ceremony on July 5 at Guildhall, Lord Pary was the host. The awards, decided by the Keep Britain Tidy Group, are named after the patron, Queen Elizabeth the Queen Mother, and recognize outstanding effort in the field of tidiness and improvement through the improvement of the British landscape, including litter abatement. A special presentation was made to Lady Brunner.

Latest wills

Lieutenant-General Sir John Bagot Glubb, who as Glubb Pasha was commander of the Arab Legion, left estate valued at £201,731 net.

Corrections

The name of E. S. Disley was omitted from the Cambridge Historical Tripos, Part 1, Class 2 Division 1, list published on July 7.

Loughborough University

Members of Royce Hall, Loughborough University, who have not received an invitation to the feast on September 20, 1986, commemorating the hall's silver jubilee, should contact the Loughborough Guild of Graduates (Triennial Reunion) are invited to write to the Warden, Professor P. Hayward-Williams, for an invitation and details of the day's programme.

Fortcoming marriages

Dr S.P. Allen and Dr D.E. Saunders The engagement is announced between Stephen, elder son of Mr and Mrs Peter J. Allen, of Luton, Bedfordshire, and Dawn, only daughter of Mr and Mrs Peter M. Saunders, of Milford, Surrey.

Mr D.M.B. Sole and Miss J. Tenabath

The engagement is announced between David, son of Mr and Mrs T.L. Sole, of Glenbuchat, Strathdon, and Jane, elder daughter of Mrs Robina Trembath, of Bristol, and the late R.M. Trembath.

Mr S.L.E. Strumia and Miss J.C. Groves

The engagement is announced between Sebastiano, elder son of the late Mr Francesco Strumia, of Rome, Italy, and Joanna, second daughter of Mr J.C. Groves and the late Mrs Flavia Spalazzi Groves, of London and Rome.

Mr J.P. Yates and Miss J. Rhodes

The engagement is announced between Jeremy, younger son of Mr J.P. Yates, of Rods, Somerset, and Mrs J. Craven, of West Putford, North Devon, and Jane, daughter of Mr and Mrs H.C. Rhodes, of Sedlescombe, East Sussex.

Mr B.A. Young and Miss K.M. Hodge

The engagement is announced between Bryan, second son of Mr and Mrs George Young, of Chislehurst, Kent, and Katrinae, younger daughter of Mr and Mrs Martin Hodge, of Orpington, Kent.

OBITUARY LIEUT-COL DAVID CURRIE, VC Gallant seizure of St Lambert sur Dives

Lieutenant-Colonel David Currie, VC, who has died in Ottawa at the age of 73, was awarded the Victoria Cross for his gallant and gallant leadership during a successful attack on the village of St Lambert sur Dives in the Falaise pocket in Normandy in August 1944.
To do this, Currie's troops would have to take the strongly held village of St Lambert sur Dives during which attempt it had two tanks knocked out by 88mm guns.

SIR FOLLIOTT SANDFORD

Sir Ffolliott Sandford, KBE, CMG, who died on July 5 at the age of 79, had two careers, in both of which he achieved distinction.
As a civil servant, chiefly in the Air Ministry, he won and retained the confidence and respect of his colleagues, both service and civilian. When in 1958 he became Registrar of Oxford University he soon achieved a similar position for himself in the very different world of the academics. He retired from this post in 1972.

MR T. R. C. BLOFELD

Mr Thomas Robert Cathorpe Blofeld, CBE, a leading figure in Norfolk agricultural circles and a former High Sheriff of the county, died on June 28. He was 82.

MRS RAY HILLE

Mrs Ray Hille, a distinguished and influential figure in the British furniture trade for many years, died on June 29. She was 87.

Births, Marriages, Deaths and In Memoriam

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BIRTHS

ALBURY - On 2nd July to Nicola (née Maybury) and Graham, a daughter, Katherine Helen.
BECKMAN - On July 19th, to Rosalind (née Legg) and Brian, a son, Joshua Gavriel Philip, a brother for Jonathan David and Daniel Victoria.

MARRIAGES

ARMSTRONG-BUCKELLAR - On July 5th, at St. Andrew's Church, Ayr, Mr and Mrs Blair Armstrong, to Kathryn, only daughter of Mr and Mrs Peter Mackellar.

DEATHS

AYLES - On July 6th, 1986, at his home, Comfort's Cottage, Love Lane, Hemel Hempstead, Herts, Mr R. Ayles (deceased), beloved husband of Monica. Funeral Service at Holy Trinity Church, Hemel Hempstead, on Monday, July 7th, 11.30 am, followed by private cremation. Family flowers only. Donations in kind to the charity of choice.

DEATHS

DOWNIE - On 7th July, 1986, Katherine, aged 75 years, of Birkbeck, Lincolnshire and formerly of Sheffield, beloved wife of the late Dr R. Downie. Funeral private.

DEATHS

LOVEY - On 7th July, 1986, at his home, 11, 15th Avenue, London N17, Mr Robert Lovell, aged 65 years, beloved husband of the late Mrs. Lovell. Funeral service at St. John's Church, Tottenham, on Tuesday, July 8th, 11.15 am.

DEATHS

SWINDELLS - Kathleen of St. Nicholas Nursing Home, Sheringham, peacefully on July 5th, aged 86 years, and sadly missed by her children, daughters-in-law, granddaughters and great-grandchildren. Funeral service at All Saints Church, Sheringham, on Tuesday, July 8th, 11.15 am.

Science report

Ocean trench key to earthquakes

By a Special Correspondent
Vast trenches, where the oceanic and continental plates collide, rim nearly the entire Pacific, from New Zealand through Indonesia, Japan and the Aleutians to the tip of South America, marked by violent earthquakes as plates bend during subduction.
Last summer, Franco-Japanese teams dived off the coast of Japan to study the phenomena of subduction and devise new methods to forecast earthquakes. Professor Xavier Le Pichon, head of the French team, an oceanologist and a geophysicist, a pioneer of the theory of tectonic plates, believes that the key to a better understanding of earthquakes will come from the study of the bottom of the trenches at 6,000 to 11,000 metres deep.

Howe aims to pursue mission to Pretoria

STOCK MARKET FT 30 Share 1347.8 (-8.7) FT-SE 100 1631.0 (-18.4) Bargains 24958 USM (Datastream) 126.29 (-0.17) THE POUND US Dollar 1.5345 (-0.0060) W German mark 3.3479 (-0.0015) Trade-weighted 75.8 (-0.2)

Selloffs at Beecham

The Beecham Group is selling two of its overseas companies as part of its extensive streamlining programme announced last month. The diversified consumer products and pharmaceuticals group is to raise £12 million from the sale of the United States Ace Comb company and its Australian soft drinks business.

Shipyards fail

Harmstorf, one of West Germany's biggest shipping groups, put its three shipyards into receivership yesterday, highlighting the desperate financial state of the country's shipping industry.

ERG rise

Electronic Rentals Group announced pre-tax profits up 8 per cent to £16.5 million for the year to March 31 on turnover up 30 per cent to £254 million. The dividend was unchanged at 3.2p net for the year.

Lower spirits

Spirit sales in the first quarter of this year overall were down 2.6 per cent but recovered at the end of March to 6.3 per cent above last year's rate, said the Wine and Spirit Association. Imported spirits were up 7.8 per cent at the end of March.

DRG expands

DRG, the Dickinson Robinson stationery company, has acquired a rigid plastics business from Hercules Incorporated of the United States for \$10.5 million (£6.8 million).

Forte talks

Trusthouse Forte yesterday confirmed it had held talks with Hanson Trust over the future of some of the Imperial Group assets. But no details of the talks were disclosed. There has been speculation that Trusthouse may be willing to pay up to £200 million for the motorway service outlets, Anchor hotels, and Happy Easter roadside restaurants.

Spurs sale

Tottenham Hotspur Football Club has sold its 11-acre training ground in Chesham, Hertfordshire, for £4.9 million to Laing Homes - part of the John Laing Group. The sale, at £433,000 an acre, is a record price for Lea Valley housing land.

Correction

The offer-for-sale price of Windspeed is 106p, not 120p as stated in yesterday's issue of The Times.

Rover Group forecasts further serious losses

By Edward Townsend, Industrial Correspondent

Rover Group, the renamed BL, which made a pre-tax loss last year of £110.3 million, is facing the prospect of further serious losses in the first half of this year. Mr Graham Day, the new chairman, told the annual meeting in London yesterday.

At the same time, he announced the widely expected resignation of Mr Ray Horrocks, the chief executive of BL Cars, who has made public his acute displeasure at not being promoted to the chairman's job. Mr Day said: "I offered him a position to remain, but he declined."

Mr Day, who has taken over at a critical time for the company, with the trucks business in trouble and further privatisation on the horizon, said the group's position represented "a significant deterioration in financial performance" and this would be reflected in the first-half re-

sults due to be published in September.

Austin Rover's first-half losses could be double the £10 million deficit it recorded for the whole of 1985.

Yet there were positive elements to come through, of which the most important was the launch of the Rover 800 range, and how Austin Rover performed in the August sales peak. These would have a big impact on the financial result for the whole year.

Mr Day said that Land Rover was still recovering from the uncertainty surrounding its possible sale earlier in the year and he made clear that it would need two or three years of positive progress in models, markets and financial performance before being ready for return to the private sector.

Last week's announcement of a £50 million order from the Australian Army for 2,900 Land Rovers, won against



Ray Horrocks resigned when not made chairman

every other competitor in the world, spoke volumes for the strength of the Land Rover range, he said. The launch of the Range Rover in the North American market in 1987 was the next most important step.

The sale of Unipart to a consortium of investors was expected in the next two months, said Mr Day, and he

disclosed that the Rover Group would retain about 30 per cent of the parts company to enable it to nominate a member of the board and to play a significant role in the future direction of the business.

A decision on the sale of the loss-making Leyland Bus, to either the Laird Group, Aveling Barford, or a management consortium, would be taken in the near future.

Answering private shareholders' questions about future sales of assets, Mr Day said that if the entire business could be returned to profitability, it would be returned to the private sector, and he was personally in favour of that.

The group, being controlled by the Government, had great difficulty in raising finance and would have greater freedom as a private company.

Austin Rover was continuing to face extreme competition, particularly in the UK where widespread discounting was depressing prices.

Retail sales and consumer credit figures down in May

By David Smith and Derek Harris

Final retail sales figures for May, released yesterday, reveal a slightly larger decline than originally estimated. Consumer credit also fell, and the retail trade holds mixed views about the strength of sales in June and early July.

Retail sales volume fell by 0.9 per cent in May, after falling by 0.4 per cent in April. However, the 2.2 per cent surge in sales volume in March meant that, in the last three months, volume was up by 1.7 per cent on the previous three months.

The total of new credit advanced on hire purchase, bank and retailers' credit cards, and in other consumer credit arrangements, fell to £2,365 million in May from April's record level of £2,741 million. In the last three

months, credit was down by 3 per cent.

There was a 7 per cent decline in fixed sum credit from finance houses, mainly reflecting conditions in the car market. Advances on bank credit cards, not seasonally adjusted, fell by 4 per cent over the period, while retailers' credit, including in-store credit cards, rose by 1 per cent.

At the end of May, amounts outstanding to finance houses, other specialist consumer credit institutions and retailers, totalled £21,994 million, 2 per cent up on three months earlier.

The pattern of retail sales shown up by the official figures has been criticised in some quarters, and conflicts with that indicated by the

F T / Confederation of British Industry monthly survey of the distribution trades.

But, according to a spokesman from the Department of Trade & Industry, "The final index is based on sales returns from around 3,000 retailers whose total turnover is over half of all retail sales in Great Britain. The index is far more comprehensive and soundly based than the FT/CBI survey which seeks merely qualitative information."

The official figures show that in the latest three months, clothing and footwear sales were very strong - up by 7 per cent in volume, while sales of household goods rose by 4 per cent. Sales by non-food retailers in total increased by 3.4 per cent, while food retailers saw only a 0.4 per cent sales rise.

Defeat for Evered in bid battle

By Cliff Feltham

Evered Holdings, the fast-expanding industrial conglomerate, last night lost its £155 million battle for control of McKechnie Holdings, the Midlands engineering business.

The two companies had been involved in a fierce struggle for weeks, but the big institutions decided to stay with the present management.

Dr Jim Butler, chairman of McKechnie, said: "I think the institutions began to have growing doubts about whether Evered could cope."

Mr Peter Baring of McKechnie's advisers, Baring Brothers, said: "When the institutions got eyeball to eyeball with the McKechnie people they realized that the team was worth backing. I think this shows the fashion is going against takeover bids."

Evered's bid lapsed after gaining acceptances of 27 per cent to add to its own stake of 15 per cent. The company, headed by the brothers, Mr Osman Abdullah and Mr Raschid Abdullah, still has a 20 per cent stake in TI, the industrial company, which it also is keen to unload.

The three key shareholders to favour McKechnie were M & G owning 10 per cent, the Prudential with 5 per cent, and Sun Life Assurance with 2.5 per cent.

Profits rise at Carclo

Carclo Engineering, which makes equipment for the textiles industry, increased its profits to £3.85 million before tax for the year to March 31, up from £3.59 million for the previous year.

Turnover fell from £37.3 million to £36.6 million and the final dividend is 11p, taking the total to 15p, up from 12p.

At the year end, net borrowings stood at £1.2 million or 9.5 per cent of shareholders' funds.

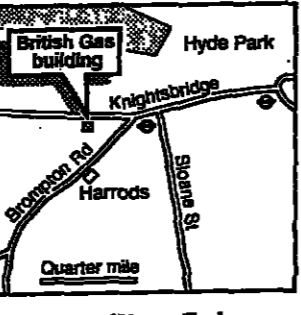
The company said it is aiming for an acquisition in the present year and it has bought a 19.2 per cent stake in Jonas Woodhead, a manufacturer of vehicle springs, 11.2 per cent of Derinted Stamping, a castings company and smaller holdings in other quoted companies.

Prudential buys West End site

By Judith Huntley Commercial Property Correspondent

The Prudential Assurance Company, competing against nine other potential developers, won the bid to buy a two acre freehold site in Knightsbridge, London, for over £35 million.

The three office buildings, situated opposite Knightsbridge Barracks in



London's West End, were developed in 1958 and total 290,000 sq ft of space. The properties were sold by the British Gas Staff Pension Scheme (Stargas Nominees) which bought them in 1977.

The offices, occupied by oil companies, including British Petroleum, Elf Oil, and Texaco, produce an annual income of £1.32 million, although they would be worth a great deal more now.

The leases expire in the early 1990s and Prudential will then redevelop the entire site.

KCA makes £28m loss provision

By David Young, Energy Correspondent

KCA Drilling, Britain's leading independent oil drilling contractor, has made provision in its annual accounts to cover potential losses of £28.3 million and is to sell one of its two drillships as a result of the falling oil price.

Sir Monty Finiston, the former head of British Steel who now chairs KCA, told shareholders that the ship, the KCA Kingfisher, might realize \$25 million (£16.3 million).

However, day hire rates for drilling rigs for offshore and onshore oil exploration are falling daily and several other drilling contractors also have drillships and rigs on the market. The KCA Kingfisher is equipped to drill to depths of up to 20,000 feet in remote locations.

In his annual statement to shareholders, Sir Monty said that the company's other offshore mobile drilling rig, the KCA Sandpiper, a jack-up rig capable of working in the shallower areas of the North Sea and drilling to depths of 25,000 feet, will be kept on the drilling rig fleet.

KCA operates 10 onshore drilling rigs in the UK, Libya and Turkey, and three offshore platform rigs in the

North Sea. The KCA Kingfisher will be kept on standby while a buyer is sought.

Sir Monty said: "Looking to the future we expect the solid contribution from the land and platform drilling operations to continue, although operations for expansion will be few and keenly contested."

"Offshore, however, the collapse in the price of oil has been particularly damaging to the oil servicing industry. Many operators have cut or delayed their exploration and development programmes for 1986 and this has led to a reduction in their drilling requirements."

"The problem has been compounded by foreign drilling contractors transferring rigs to the North Sea from other areas in search of work."

"There have already been signs of rationalization within the contract drilling industry - for example through joint ventures and partnerships of what had hitherto been competitors - and in appropriate cases we may follow such a course ourselves where it is in the best interest of the Group."

"An area where we have devoted particular attention to is the scope of our offshore activities."

Analysts expect sharp drop in money supply growth

By David Smith, Economics Correspondent

City analysts expect a sharp slowdown in the rate of money supply expansion when figures are released early this afternoon. The predictions are, however, unusually cautious after recent big increases.

The consensus estimates a rise in sterling M3 of slightly less than 1 per cent in banking June, compared with a 3 per cent May rise. The 12-month rate of growth of sterling M3 would then fall to about 17.5 per cent, from 19.5 per cent in May, but still above the official 11 to 15 per cent target range.

Wood Mackenzie, the stockbroker firm, expects the new sterling commercial paper market to have had an impact on estimated bank lending of £1.7 billion in June, and is looking for a sterling M3 rise of 0.7 per cent.

James Capel, noting that the forecast for banking June is particularly difficult, expects some reversal of the May distortion in the "other counterparts" of sterling M3, helping to produce a rise of only 0.75 per cent.

interest rates in Britain and overseas.

A unilateral cut in interest rates by the United States is unlikely, the report says, because of dollar weakness and the threat of higher US inflation.

"Against this wider background, we are cautious about UK rates. We believe that there is some scope for a limited narrowing of the gap that currently exists between UK real interest rates and the average of our competitors. However, there are several reasons why this narrowing is likely to take place only slowly, spread over the next 18 months," says the LBS report.

Principal among these reasons is the LBS's expectation that economic growth will be strong without interest rate cuts, and that the Government will attempt to time rate cuts to produce a favourable pre-election profile for retail price inflation.

Base rates are expected to average just under 10 per cent in the current financial year, implying a small reduction later in the year, falling to 8 per cent in 1987-88.

MARKET SUMMARY

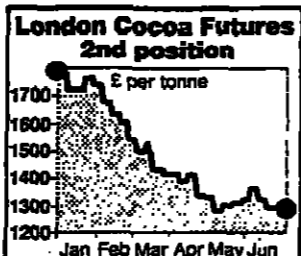
Table with columns: STOCK MARKETS, MAIN PRICE CHANGES, INTEREST RATES, CURRENCIES, GOLD, NORTH SEA OIL. Includes data for New York, Tokyo, London, and various interest rates.

Advertisement for Touche Ross, featuring a speech bubble with the text 'ON THE TAKEOVER TRAIL? GET IN TOUCHE!' and contact information for the firm.

COMMODITIES REVIEW

Cocoa talks key to other pacts

Talks in Geneva this week about a new international cocoa agreement have an importance stretching beyond the commodity which provides us with the raw material for our after-dinner mints and bedtime drinks. If the discussions succeed Third World producers of commodities can still cling to the hope that workable agreements can be established to regulate the volatile markets which hold the virtual power of life and death over their economies. If they fail it may be the final straw for the whole concept of commodity pacts which was dealt a savage blow by the collapse of the international tin agreement last year. The buyers' markets that have prevailed in most commodities for the past six years would remain with little in the way of a countervailing force from a binding agreement that would be obeyed by producers and consumers. Optimism on reaching accord in Geneva has waned and waxed since the fourth round of negotiations collapsed in March. At that time the Ivory Coast's world's biggest producer, announced it would not be joining the pact which is planned to come into force in October. As consuming countries were quick to point out, a pact without the Ivorians would be "as good as useless."

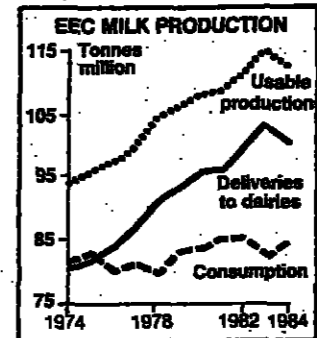
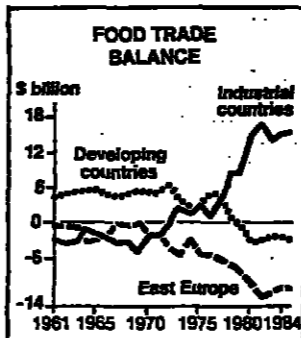


reserves has also given the Cocoa Producers' Alliance, particularly the West African members, a strong political argument to arm-twist Abidjan back to the conference table. Getting the Ivory Coast delegates to Geneva, however, is one thing; persuading them to sign on the dotted line of a new agreement is likely to be far harder. The main point of difference in March was the minimum price level at which new purchases would be added to the buffer stock. The producers wanted price support to begin at 115 cents a lb, the consumers led by the European Community nations, sought a level some 15 cents lower. If anything the importing nations' hand has been strengthened over the past four months, and the chances of a compromise seem slimmer. Cocoa prices, which stood at 102 cents before the Ivory Coast walk-out, have since declined almost continuously and now stand around 85 cents. In these circumstances the consuming countries which, in any case, want a mechanism that allows the floor price to fall if market conditions dictate, can call the shots and let the free market take over if they fail to get what they want. Cocoa traders in London are fairly well resigned to this week's talks reaching no conclusion, although they say there is more optimism in the United States. Current prices on the London Commodity Exchange of around \$1,300 a tonne discount future, although if the status quo continues further falls appear likely. If an agreement is reached, a short-term rally of between £80 and 100 a tonne can be expected, along with the heartfelt thanks of the world's commodity producers.

Farm support policies 'hurt both rich and poor nations'

By Graham Seargeant Financial Editor The World Bank has launched a devastating attack on the Common Agricultural Policy and its equivalents. Policy and its farming support and protection is costing taxpayers and consumers in the industrial countries of the OECD more than \$100 billion a year. But the Bank's study of trade and pricing policy in world agriculture concludes that only about half this cost benefits producers. Most of the benefit ends up in higher land prices, rents or artificial values for production quotas rather than helping farmers' incomes in the long run. And that makes it much harder for people to enter the industry. Rich countries' agricultural policies also hurt farming in virtually all developing countries. Regimes such as the European Economic Community's Common Agricultural Policy have raised output uneconomically at home by maintaining artificially high prices which reduce the demand for food. The Bank estimates that producer prices in industrial countries now average 40 per cent above world prices, a far bigger gap than in the Sixties. This combination has depressed free market prices, especially for the developing countries, because the industrial countries also import less and subsidize their own exports, even undercutting developing countries' farmers in their own markets. Protection has therefore directly cut exports and output in developing countries where agriculture is much more vital to economic growth. In low income developing countries, agriculture accounts for 35-40 per cent of gross domestic product. Policies designed to stabilize domestic prices also lead to much greater fluctuations in world prices, most notably in the most heavily protected areas such as dairy farming, sugar and beef. And even greater protection has developed for processed food products, making it harder for developing countries to add more value to their food exports. The report, written by a team headed by Mr Ananduray Ray, formerly the World Bank's senior economist for Latin America, charts the increasing cost, protection and complexity of policies in the EEC. North America and Japan as price support policies have boosted production beyond depressed consumption levels. "It is difficult to change a policy even if its failure can be demonstrated. Instead, a new policy is introduced to offset its shortcomings," the report argues. "During the 1970s, improvements in milk yields reduced dairy costs below official milk support prices, which were actually raised. Governments found themselves flooded with milk surpluses and spending soared, increasing sixfold in the EEC and fivefold in the US between 1974 and 1984. Instead of lowering prices and letting consumers benefit from the technical progress, however, governments have attempted to limit the amount of milk sold at guaranteed prices." The support regimes have become ever more complex and costly as new policies are added to counteract surpluses. This has produced consequences in other developed countries as bizarre as in the

European Community. Economic Community. In the US, the federal government subsidizes land clearance and then pays farmers not to grow grain. In Japan, rice farmers receive three times the world price but some of their crop has to be sold as animal feed at half the world price. In Canada, production quotas are so tight that farmers will pay up to eight times the market price of a cow for the right to sell that cow's milk at the government support price. The biggest gainers from the support policies in free market industrial economies are the countries of Eastern Europe. The report argues that stabilizing prices to protect farmers does not require policies of self-sufficiency, but could be achieved by support prices which reflect world prices more closely. Support for farm incomes also ignores the increasing trend towards part-time farming among the smaller high-cost producers. Net farm income as a proportion of farmers' total income has fallen to about a third in the US and to a quarter in Japan. Small farmers could therefore be supported by much less general and much less costly policies. Domestic policies in industrial countries have an effect on developing countries as do direct import tariffs and quotas. If industrial and developing countries simultaneously liberalized domestic policies and removed trade barriers, industrial market economies would gain \$46 billion a year and developing countries \$18 billion a year in temperate-zone products alone, the study estimates. Developing countries would gain much more from liberalization of trade in tropical products and processed foods, far outweighing all the financial aid they now receive.



UNLISTED SECURITIES

Table with columns: 1986 High/Low, Company, Price, Change, Yield, P/E. Lists various companies like A & M Co, ATA Selection, etc.

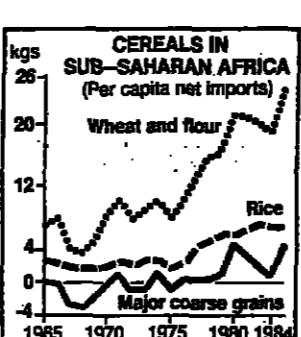
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Third World 'must exploit advantages'

Inefficient tax, subsidy and public spending policies in developing countries have centred on agriculture because it is the biggest component in output, because food costs are the most vital ingredient in urban poverty, and because governments wanted to discriminate in favour of manufacturing industry, the World Bank argues. Third World countries have damaged their own farming industries, where they have a natural trade advantage, as well as industrial countries have artificially supported relatively unimportant farming sectors. Farming productivity has risen so fast in industrial countries as a result that the average farm family produces enough surplus food for 50 other people, whereas the typical farming family in low-income developing countries produces enough to feed only two others. The yield gap between the most efficient producers - Britain in wheat, the US in maize and Japan in rice - and the least efficient has grown significantly in the last 20 years.



aged newer agricultural sectors - tea in Kenya, palm oil in South Asia - have benefited. Farm output is often bought through monopoly state marketing boards which give farmers lower prices than those paid to importers for competing products to subsidize the towns. Price stabilization schemes are inefficient and paid for ultimately by farmers. Subsidies for farm credit, fertilizers and machinery mainly benefit richer farmers. Such policies reduce production and deter small farmers from investing in higher productivity. Discrimination against agriculture has left sub-Saharan Africa as the only region in the developing world that has failed to expand food production as fast as population in the past decade. As a whole, agricultural exports have declined from nearly half of developing countries' export earnings in the Sixties to around a fifth today. The World Bank also notes that most famines are caused by depressed rural families having no money to buy food when crops fail, rather than by absolute nationwide shortages. The World Bank concludes that agriculture should be playing a much bigger role in the economic growth of developing countries and that countries such as China and

Turkey have shown the dramatic effects of reducing government interference and relying more on markets. Developing countries should also exploit their comparative advantage rather than ape the industrial countries' drive to agricultural self-sufficiency. Taxes now levied on farmers' output, either explicitly or through state purchasing policies, should be replaced by taxes on land and incomes or general consumption taxes that are paid by the better-off. Food subsidies need to be carefully targeted at vulnerable groups and public spending concentrated on rural infrastructure, research and other aids to farmers. "As these reforms take place" the report concludes, "economic growth will increase and facilitate sustained progress towards food security - that is the eradication of poverty, malnutrition and the periodic occurrence of famine."

600 GROUP advertisement featuring 'Improvement in trading profit' and financial data for 1986 and 1985.

BASE LENDING RATES advertisement listing various banks and their rates.

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La Crème de la Crème advertisement for a hair care product.

Marshall's Halifax PLC advertisement for concrete products, quarrying & engineering.

CARCLO advertisement for clothing, highlighting a record year with 14.3% increase in earnings.

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TEMPUS

Interest charges dent Electronic profits

As the cost of buying television and video equipment has come down and the equipment has become more reliable, the colour television rental market has been in decline.

Despite some offset from video recorders, the total of rental subscribers has been falling at an estimated 5 per cent a year. As a result, rental companies can be bought on multiples of 12 months' income and, as the business is fragmented, there are plenty of acquisition opportunities.

This is the business background against which the Electronic Rentals Group operates. It owns the Visionhire TV rental chain, the third biggest in Britain, and yesterday it announced its preliminary results for the year to March 31.

The 30 per cent improvement in turnover to £254 million was largely because of the acquisition of Carousel, a TV rental company bought from Dixons, and Television. However, pretax profits, which rose only 8 per cent to £16.5 million, were hit by significantly higher interest costs. These rose by 25 per cent to £12.5 million on borrowings which topped £100 million at the year end, 134 per cent of shareholders' funds.

Borrowings are up because of the £45 million spent on acquisitions, but cash flow is such that £30 million can be repaid in this financial year on the assumption that there are no further acquisitions. But this cannot be ruled out.

The group plans to use the steady cash flows from rental to broaden its business base in four main areas. It will buy more rental companies, build on its embryonic chain of electrical retail stores which came with Television, expand its non-consumer electronics business which should earn £3 million pretax this year largely because of Television, and build up its domestic appliance service company, Serviscope.

Of the 200 or so retail outlets acquired with Television, 100 have been closed and 30 have been turned into Visionhire shops. The best 67 are being retained to form the basis of the chain retailing domestic appliances, and this is expected to make a loss of some £2.5 million in 1986-87 as the group clarifies its strategy in this area.

Richard Budgett, analyst at Greenwell Montagu & Co., forecasts that, as the rest of Television is integrated into the group and the interest charge falls, pretax profit will

rise by nearly £4 million to £20 million in 1986-87. This puts the shares on a prospective multiple of nearly 14.

The retail business will make Electronic Rentals much more seasonal. As sales will be biased towards Christmas, first-half profits in 1986-87 are likely to be flat, and this leaves only the 7.5 per cent yield to buoy the shares.

AMEC

While most of the building contractors' shares have been bounding ahead, anticipating the benefits of lower interest rates and increased Government spending, shares in AMEC have quietly slid backwards. At yesterday's price of 253p, they are 44p below their April high.

Shareholders' fortunes could, however, be about to change. Interim results - due in late August - should confirm profit forecasts of more than £30 million, before tax, for the full year, up from £25.5 million.

The level of dividend payments will attract special attention, as the shares tend to be sold as an income stock. If the company opts to maintain last year's cover, the total payout for the year could rise from 11p to nearly 13p, suggesting a prospective yield of 7.2 per cent - more than twice the market average.

That assumes earnings this year will rise from 24.8p to top 29p a share. Having maintained the payout last year, when earnings fell, the company may, however, not want to increase the dividend in line with earnings. But even a 1p increase, to 12p, would give a yield of 6.7 per cent.

That income should keep most investors happy while the new management team prove themselves. Mr John Early has recently joined as finance director and Mr Rudi Kisjes, whose appointment was announced in January, has taken over responsibility for the international contracting business. In addition, Dr Norman Franklin, who has extensive experience in the nuclear industry, is a non-executive director.

Their arrival may not put a growth tag on the company's shares, but they should contribute to a higher profile for the company in future.

DRG

Stock market fashions are fast changing. Just as megabids seem to have lost some of their appeal, pension surpluses, which were hot property with investors not

so long ago, have fallen out of favour. Yesterday DRG revealed that it had a surplus in its pension fund, of probably more than £15 million, but its shares fell 2p to 298p in reaction.

The company is using £5 million of the surplus to improve benefits to those pensioners whose income was eroded by the high inflation of the 1970s.

Shareholders will however be more interested in the benefit to profits, amounting to £2 million a year. The actuaries say the surplus is large enough to bear reduced contributions for five years but the company takes a more cautious line, promising a review in two years' time.

Assuming the boost to profits persists for five years, the news should theoretically add 6p to the share price, assuming a 35 per cent tax charge.

The company says the proposed accounting treatment, such that reduced contributions are charged against profits, has been cleared with its auditors.

That the market price did not react as theory dictates suggests that investors have become worried about the quality of profits in such circumstances. What will happen to profits at the end of five years?

Acquisitions will have made the £2 million annual benefit pale into insignificance in five years' time. Yesterday DRG announced the acquisition of a rigid plastics packaging business from Hercules of America.

This purchase gives the company a US manufacturing base and the right to sell Hercules' technology round the world. DRG has been the British licensee for the past seven years.

While the company clearly has great potential, it currently makes a loss. In addition DRG is paying over asset value for the business.

DRG also announced yesterday the sale of Multiple Packaging for £1.4 million cash and of Barratt photocopying business for £1.5 million. The Bristol cartouge business however is still up for sale.

In all DRG has spent a net £11 million on acquisitions since its £33.5 million rights issue last year. The stock market clearly wants the company to spend in style.

If megabids have truly gone out of fashion, the company's approach might find more support in the near future.

Fears on US economy hit shares

By Michael Clark

Investors were in a despondent mood on both sides of the Atlantic yesterday and dealers fear share prices could open sharply lower when trading resumes on the London stock market today.

The growing threat of an economic recession in the United States has started to unsettle investors in both New York and London and introduced an element of reality back into share prices. Dealers reported persistent selling throughout the day in London, which gathered pace after hours with the Dow Jones 44 points down in the first few hours trading on Wall Street.

American economists are talking about economic stagnation and the current weakness of dollar against the Japanese yen has only served to compound the market's misery.

This all proved too much for British investors, already worried by the prospects of a Labour victory at the next General Election and warnings about the renationalization of those companies which have been privatized by the Conservatives.

As a result of this, shares like BT, which suffered its biggest one-day fall since it came to market, were badly hit. BT ended the day 18p down at 198p, wiping about £1.200 million from its market capitalization. There were reports in the weekend press that investors would only receive the 130p they original-

ly paid for the shares if Labour is returned to power.

The rest of the equity market continued to lose ground throughout the day with the FT 30 share index falling 8.7 to 1,347.8. The broader-based FT-SE 100 tumbled by 18.4 to 1,631.0.

Government securities were in an anxious mood, eagerly awaiting today's money supply figures for signs of an early cut in bank base rates. Prices finished with losses ranging up to 1/4 at the longer end of the market.

Shares of Securicard, the security and industrial cleaning group, jumped 12p to 100p despite interim figures to April 27, showing pretax profits down from £554,000 to £359,000. It is back on a growth tack and capable of a record £1 million for the year, helped by Ministry of Defence and nuclear power contracts.

One of the few rises among leading equities was BOC Group, 9p dearer at 303p, following a bullish circular from de Zoete & Bevan, the broker. Mr Howard Coates, an analyst, believes that the selling has been overdone and that worries concerning US tax problems have been overstated.

He claims the shares are more attractive than its rival ICI, 18p lower at 994p. Marketmen are now keeping a close eye on ICI following last week's moves to increase the group's borrowing powers. It now looks as the group is

ready to hit the acquisition trail and observers are now guessing who will be its first target.

Woolworth was a dull market, falling 15p to 650p, having just fought off the unwanted attentions of Dixons. Dealers fear that Dixons may soon decide to sell the 10 million Woolworth shares it was left with following its abortive bid.

Dixons is reckoned to have paid about 680p a share for its stake and is unlikely to want to see the price continue to deteriorate.

Note the weakness in shares of Saatchi & Saatchi, the Prime Minister's favourite advertising agency, following its recent acquisition of the US rival, Ted Bates. Analysts claim the group is continuing to lose accounts and the chartists are saying the price has further to fall. The shares slipped 25p to 715p.

Evered Holdings, the ambitious engineering company controlled by Mr Osman and Mr Raschid Abdullah, has failed in its attempt to gain control of its rival, McKechnie Brothers, after a fierce, drawn-out battle. Evered announced that acceptances for the bid, which was worth 282p a share, had totalled less than 50 per cent.

Shares of McKechnie were promptly marked 21p lower at 427p as the Abdullah brothers congratulated Dr James Butler, the chairman of McKechnie, for his successful defence. Evered ended the day 8p down at 264p.

The market also has its doubts about Tranwood succeeding with its bid for Aitken Hume, the beleaguered merchant bank. Aitken Hume dipped 13p to 136p - making a two-day loss of 20p - on fears that the group would be bid-proof if the Tranwood offer lapses because of problems with its American subsidiary, NSR.

Tranwood finished unchanged at 16.5p.

Blue Arrow, the fast-growing USM-guoted services group, regained some of its

Watch out for possible takeover moves at Stirling Group, which supplies 90 per cent of its production of women's casualwear to Marks and Spencer. It is keen to take part in the menswear business. Profits for last year showed a 34 per cent improvement to £2.37 million, with sales 31 per cent up at £26 million.

composure, firming 2p to 380p, following last week's uncharacteristic shake-out. The reason for the dullness was revealed when the group announced that Mr Brian Kingham had resigned from the board and had placed his entire holding of 1.458 million shares in the market through the company's broker, Phillips & Drew, for an undisclosed price.

Mr Kingham was elected to the board of Blue Arrow last year after the acquisition of his company, Reliance Service Group. He will continue to act as a consultant to Blue Arrow.

Also on the USM, shares of Crown International, the film, television and video programme producer, fell 7p to 65p after learning that Greenstar Leisure had reduced its holding with the sale of 455,000 shares. This reduces its stake to 545,000 shares, or 5.8 per cent of the total.

But Goodie Durrant & Murray, the property and financial services group, leapt 25p to 100p - just 2p shy of the year's high - on bid hopes. The Hong Kong-based Impala Pacific Corporation has bought 5 million shares in the company from UK Temperance & General Provident Institution, amounting to 20.8 per cent of the issued capital.

NSS Newsagents was unchanged at 208p, still awaiting completion of the agreed bid from Gallaher, the tobacco manufacturer. Gallaher now speaks for 4.25 million NSS shares, or 13.2 per cent of the total.

Last week's newcomer, Morgan Grenfell, the merchant bank, still failed to attract attention. The shares dipped another 13p to 475p compared with last week's striking price of 500p.

Market stags have never been fans of the tender system and the current level of takeover failures could spell the end of the recent spate of "mega-bids" that have proved lucrative to the City's merchant banking fraternity.

The rest of the sector also remained dull. Brown Shipley eased 10p to 430p.

RECENT ISSUES

Table with columns: EQUITIES, RIGHTS ISSUES, TRADITIONAL OPTIONS. Lists various companies and their share prices.

COMPANY NEWS

BERTAM HOLDINGS: A dividend of 0.95p (1.25p) is payable for 1985. Results for the year, with figures in £000, include turnover 1,333 (1,930), share of related companies' profits 211 (357) and profit before tax 810 (1,092). The share price was unchanged at 85p. Earnings per share before extraordinary items 2.49p (3.02p) and after extra items 2.35p (3.60p).

VINTEN GROUP: Figures in £000 for year to March 31. Turnover 29,602 (29,389), pretax loss 400 (2,491), profit, loss per share 1.9p (earnings 7.3p). The company remains optimistic about the future. It considers

that a final dividend should be paid but that it should be a modest one in view of the current adverse cash flow. The directors recommend a final of 0.525p per share (2.1p), making 1.575p (3.15p).

BELGRAVE HOLDINGS: A dividend of 4.5p (4.2p) is payable for 1985. With figures in £000, turnover was 9,704 (7,398); pretax profit 1,806 (7,398); per share before extraordinary items were 10.5p (14.5p) and after 2.8p (14.5p). The directors are recommending a small increase in the dividend as an expression of their confidence in the future.

HOWARD AND WYNHAM: The chairman, Mr R A Fields, says in his annual report that because much of the proceeds of the group's 1985 rights issue had been used to acquire Ciro it might be prudent for the company to make another rights issue in the near future. The board is studying the matter.

Lloyds Bank final offer* for Standard Chartered. The closing date: Saturday 12 July. Standard Chartered shareholders have 4 days to accept our final offer.

Our Increased Alternative Offer: 850p. Standard Chartered Share Price: 797p. Difference: +53p (as at 3.30pm on Monday, 7 July). If you are in any doubt about how to fill in the Green Form of Acceptance, telephone Lloyds Bank Registrars on Freephone Lloyds Bank. Lloyds Bank. A THOROUGHbred AMONGST BANKS.

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WALL STREET

New York (Agencies) - Share prices tumbled in early trading yesterday in futures-trading session. This selling ignored the strength of the bond market, partly because of the opinion that the completion of Japan's economic... Technical weakness also contributed to the decline. Declining shares outnumbered rising ones by five to one on a...

volume of 18 million shares. The Dow Jones industrial average fell by 20.95 points to 1,879.92. Some traders had been expecting the market to react to its recent rise to records, since the US economy's weakness may not justify the gains. Wall Street was closed on Friday for Independence Day. The prices below are for Thursday's trading.

Table with columns for stock symbols (e.g., AMR, ASA, Allied Signal) and their corresponding prices and changes. Includes sub-sections for 'NEW YORK STOCK EXCHANGE' and 'NASDAQ LISTED STOCKS'.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES table showing market rates for various currencies (e.g., N York, Amsterdam, Brussels) and forward rates for 1, 3, and 6 months.

MONEY MARKETS AND GOLD

Table showing base rates, clearing banks, and various money market instruments like Treasury Bills and Local Authority Deposits.

LONDON FINANCIAL FUTURES

Table listing various financial futures contracts such as Three Month Sterling, Six Month Sterling, and various interest rate futures.

OTHER STERLING RATES

Table listing exchange rates for various currencies including Argentina, Australia, Brazil, Canada, Denmark, Hong Kong, India, Italy, Japan, Korea, Malaysia, Mexico, New Zealand, Norway, Singapore, South Africa, and Taiwan.

DOLLAR SPOT RATES

Table showing spot rates for various currencies against the US Dollar, including Ireland, Singapore, Hong Kong, Australia, Canada, Denmark, France, Germany, Italy, Japan, Korea, Malaysia, Mexico, New Zealand, Norway, Singapore, South Africa, and Taiwan.

TREASURY BILLS

Table listing Treasury Bill rates for various maturities (e.g., 13 weeks, 26 weeks, 52 weeks).

GOLD

Table showing gold prices in London and other markets.

COMMODITIES

Table listing prices for various commodities including London Meat Futures, Copper Grade A, Standard Cathodes, Zinc High Grade, and various oils.

INVESTMENT TRUSTS

Large table listing various investment trusts and their performance metrics, including assets, liabilities, and returns.

THE TIMES UNIT TRUST INFORMATION SERVICE

Extensive table providing detailed information on various unit trusts, including their names, managers, and performance data.

Handwritten text at the bottom of the page, possibly a signature or note.

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it makes you have won outright or a share of the total winner follow the claim procedure on a back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Gain or Loss. Lists various companies and their performance metrics.

Table with columns: MON, TUE, WED, THU, FRI, SAT, SUN. Weekly Dividend section.

Table with columns: High, Low, Stock, Price, Change, % Change, % P/E. BRITISH FUNDS section.

Table with columns: High, Low, Stock, Price, Change, % Change, % P/E. SHORTS (Under Five Years) section.

Table with columns: High, Low, Stock, Price, Change, % Change, % P/E. FIVE TO FIFTEEN YEARS section.

Table with columns: High, Low, Stock, Price, Change, % Change, % P/E. OVER FIFTEEN YEARS section.

STOCK EXCHANGE PRICES Equities turn nervous

ACCOUNT DAYS: Dealings began June 30. Dealings end on Friday. Settlement day July 21. Forward bargains are permitted on two previous business days.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. BREWERIES section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. BUILDINGS AND ROADS section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. FINANCE AND LAND section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. FOODS section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. CHEMICALS, PLASTICS section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. CINEMAS AND TV section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. DRAPERY AND STORES section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. ELECTRICALS section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. High Low Company section.

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Table with columns: High, Low, Company, Price, Change, % Change, % P/E. High Low Company section.

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it makes you have won outright or a share of the total winner follow the claim procedure on a back of your card. You must always have your card available when claiming.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. OVERSEAS TRADERS section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. PAPER, PRINTING, ADVERT'G section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. PROPERTY section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. MINING section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. SHIPPING section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. SHOES AND LEATHER section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. UNDATED section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. INDEX-LINKED section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. BANKS DISCOUNT HP section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. MOTORS AND AIRCRAFT section.

Table with columns: High, Low, Company, Price, Change, % Change, % P/E. TEXTILES section.

Oil, Newspapers and Publishers, Tobaccos, and other market-related information.

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Edited by Matthew May

COMPUTER HORIZONS/1

The \$10 billion challenge to IBM

By Geoff Wheelwright

The second biggest computer company in the world, formed by the recent merger of Sperry and Burroughs, is now five weeks old. Its proud parents were in London last week to reveal what they hope the new company will be when it grows up.

Burroughs chairman Michael Blumenthal and Sperry president Joseph Kroger, both on its board, said they did not know what the merged product of the two \$5 billion companies would be called, but they were confident it would continue to support its users and make money for its shareholders.

They also acknowledged the difficulties facing the new venture and talked about how they would cut out much of the "duplication" in the marketing and manufacturing



Michael Blumenthal, chairman of Burroughs

would be maintained "in perpetuity". Mr Blumenthal and Mr Kroger said they have spent a good deal of time during the last few weeks meeting representatives of user groups to reassure them that their line of mini and mainframe computers will continue to be fully supported.

Mr Kroger said they would also be looking to co-ordinate the activities of the new company by "rationalizing" some of its operations worldwide.

He added: "We will look at each country individually and do what is necessary and suitable in each country." He also denied suggestions that either one of the old companies would have undue influence over the operation of the new combined enterprise.

"We are going to operate on a partnership basis."



Joseph Kroger, president of Sperry; New Job

industries, while Burroughs is best at serving the financial and banking communities.

Mr Blumenthal said: "Our high degree of specialization allows the companies to be complementary."

He added, however, that the operations of the two companies suggest that they will fit quite well together.

Part of that culture is in securing big government contracts. The two companies last year together took about \$4 billion in government contracts.

But whatever the new company is called, it is not the new name that is going to give them the most trouble. It is a very old name - IBM - which they will be seeking to push from the number-one position in the world for the manufacture of computers.

For the moment stick with old trusty

Which way should I go? I had nearly decided to swap my IBM compatible personal computer for a shiny equivalent to the AT model from IBM. However, I am now wondering whether to add bits to my existing machine.

The IBM PC AT and its equivalents are an attractive proposition. The 80286 chip which drives these products does go faster. You are clearly involved in needing a capacious disc store and if you do not change machines you could add a filing disc of about 10 megabytes in size by using one your "slots" at the back of the basic machine. If you still have spare slots you could also add a card that plugs in an 80286 with its own memory.

While it is always pleasant to use a well engineered and more powerful product, it is true that most applications being used on the 80286 fail to exploit its design. At first glance I would stick to old trusty for a while.

The use of telephone lines to send and receive data seems to be very slow. It is, however, much faster when using private lines as many big firms do. Will the individual ever be able to use high speeds from home?

It is partly a question of cost. The modems, which translate the data and adapt it to telephone signalling practice, are cheaper at low speeds. It is also true that by working at slower speeds of data transmission and reception the user will probably find the whole process fairly reliable. Many experienced users of ordinary dialled lines for data transmission prefer the lower speeds because they seem robustly resistant to data garbling.

However, working at 1,200 bits a second is common, and British Telecom now offers a modem which will work on dial-up connections at 9,600 bits a second. This is more than 150 words a second and if it proves to be fuss free in use it may well prove to be the way to remove your irritation. The speed can be used simultaneously for both transmissions and reception.

I have accumulated voluntary work for more than 20 organizations. The growing pile of paper tells me that a

WORKSHOP

In this week's Workshop HEDLEY VOYSEY looks at sending high-speed data from home, whether to increase the power of a micro or buy a new one and other issues. If you have a question about business or personal computing write to Workshop, Computer Horizons, The Times, 1 Pennington St, London E1

would be pleasant to use equipment that matched their experience.

Prodded by the younger members of the family we are about to enter 16-bit computing and all that. The 8-bit stuff started about six years ago and the investment, including software, has totalled about £2,500. The new kit is just about as cheap as the old hardware was. But it looks as if the software costs may double. Is this typical?

Trendy business packages - the superspreadsheet style and some database software - have tended to surge in relative cost when placed against the computer they run on.

On the other hand, there are firms such as Borland International which have brought "push" programming languages down to the mass market. I think that some database software is drifting towards higher volume sales and lower outlays per user.

Most decent word processors are still priced at absurd levels which reveals that many people who can write cannot drive a mean-minded bargain. You will probably find that your tastes have moved up

market, in that you may be less willing to put up with scruffy links between files and you may have notions of using graphics more widely in your lives.

Be thankful that your family has not been bitten by the bug that accumulates electronic music makers.

I have heard that it is possible to arrange for the local telephone exchange to service organizations as if they operated a private branch exchange. Is this true?

It will become true. The first firm to make you an offer on this kind of service is likely to be Mercury. But the development of System X exchanges has now reached the stage where "renting a slice" of such an exchange, instead of installing a private branch switch, will soon be feasible. It is worth keeping in touch with your local British Telecom plans for the installation of System X switches.

There are plenty of other reasons for welcoming System X out of the chrysalis stage, but many of these refer to improved digital access via computers.



On line, on time: The Microscribe Series 600 taped to the knee of the navigator on Richard Branson's Virgin Atlantic Challenger II for its ocean crossing, which beat the Blue Ribband record by two hours

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Company: Well established and highly respected manufacturer specializing in the sale of 32 bit mini in the financial and commercial markets. Position: Consultants to provide pre-sales support, demonstrations, presentations and technical advice to a wide client base in the City. Requirement: Aged in your mid 20s/early 30s, candidates will have had at least 5 years experience in a previous sales role of an support. Applicants will be working for a manufacturer, software house or retail user and have a good mini/mainframe background. Any specialist product knowledge will be of interest. Benefit: An excellent opportunity to gain valuable experience with a leading manufacturer. Real opportunities for career progression are available within a good working environment. A company car is part of the best-class package. REF TO 1700		
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SYSTEMS ANALYST RETURN TO IBM	CITY	£15K - £15K + RELOCATION
Company: International major IBM user based in the City of London utilizing the latest technology for both technical and business solutions. Position: Systems Analysts to be responsible for the development of on-line accounting and financial applications. Professional and confident people who can develop and install systems successfully in a business environment. Experience: Minimum of two years experience of important development assignments on any minis or mainframes. A programming background is not essential but a complete awareness of the implications of program/debug specifications from which programmers can work must be demonstrated. IBM maintenance experience will be an advantage. Benefit: Leading security and a fine opportunity to further your career in an environment consisting of the very latest IBM hardware. REF TS 445		
32 BIT SUPERMINIS VERTICAL MARKETS	BERKS BASE	\$40,000 + OTE BASE TO £20,000 BHW
Company: Recognized as a leader in both UK and international markets, this major manufacturer currently has requirements for additional high calibre Sales Executives. Position: Based in the Berkshire area, the successful candidates will be required to sell the company's 32 bit product range into Scientific and Government markets. Experience: You will have a minimum of two years successful sales experience with a sound technical background. In addition a knowledge of the above markets and a credible mature attitude would naturally be advantageous. Benefit: This is a genuine opportunity to sell advanced technology with a well respected and prestigious organization. The attractive benefits package includes above average on target earnings, bonus car and company pension scheme. REF TOY 1616		
SALES/SALES MANAGEMENT IBM PC - NETWORKS TIMES TOP 1000	LONDON BASE	£35,000 + OTE BASE TO £14,000 CAR CHOICE
Company: One of the leading dealers in the UK, with a worldwide turnover of £250 million, is currently undergoing a major expansion programme. To help sustain their record of success, unattached within the industry today, a number of vacancies are now available. Position: Based at the company's new purpose built offices in West London, the brief will be to sell the above business systems into corporate accounts in London and the Home Counties. Experience: To qualify for these positions, you will need to demonstrate a sound background in solution sales and an in-depth knowledge of the main marketplaces and a credible mature attitude would naturally be advantageous. Benefit: This company firmly believes that salary should be commensurate with success and achievement. To line an outstanding earnings scheme has been implemented including trips abroad for high achievers. This together with the excellent earnings potential and the generous benefits package make this a superb opportunity for individuals, definitely looking to further their career. REF TOY 1660		
MAJOR ACCOUNTS NETWORKED SYSTEMS	BERKS BASE	£34,000 + OTE £15K BASE
Company: This leading Manufacturer of Networks and Systems, with a world-wide turnover of £15 million has an immediate requirement for an experienced Account Manager. Position: Based in Berkshire, the successful candidate will be required to call a proven and respected range of equipment including personal computers, Networking and Software to large multinational accounts. Experience: A strong background in a similar environment, ie. Overall solution sales plus a reasonable knowledge of datacommunications is required. Full product training will be given in addition you will need to demonstrate a sound track record. Benefit: Commended to continue product development in this fast moving business, the growing company offers full technical support facilities. Furthermore there is an excellent package including, with person scheme, Dupl. 2 litre car and highly achievable on-target earnings. REF TO 1600		

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A watchful eye on the electrical gadgets

By Robert Cooke

Minute by minute, day by day, the small computer carefully tracks all the ons and offs and the ups and downs of electric gadgets in the house.

Like Big Brother peering over one's shoulder, the device lets the local electric company know how often the hair dryer is used, how long the refrigerator runs and what the dishwasher is doing while you're watching television.

Attached to the outside of the house, the computer is the heart of a new monitoring technique devised by a team of electrical engineers at the Massachusetts Institute of Technology. It is so talented that it quickly learns the "signature" - the electric power-consumption pattern - of each appliance and notes when each comes on and how long it runs.

The goal, said Professor Fred Schweppe, is to give electric-utility firms more data about their customers' power-use habits without having to go knocking on doors. "We're just trying to find out what a particular house is doing," he explained. "We just want a statistical sample."

The information is supposed to result in more efficient electricity use, lower power costs and better guesses on the need for building large power plants. On the other hand, though its purpose is essentially benign, Professor Schweppe admitted there's some potential for abuse. "One of the things we're worried about is that it will be an invasion of privacy," he said.

"It is an issue, but as long as the data is treated properly - like census data or medical records - it's fine. But anything can be abused." Development of the system was funded by the Electric Power Research Institute, a California-based research and development organization supported by the nation's electric-utility companies.

Events

MicroAPL training course - beginners July 23, intermediate September 3, advanced July 30 and other series, London (01-622 0395)

User association autonomy debate, Mayfair Hotel, Stratton Street, London W1, August 7 (01-399 5244)

Visit 86 Recruitment Fair, Intercontinental Hotel, Hyde Park, London, September 5-6 (01-840 7177)

Commodore Show, UMIST, Manchester, September 12-14 (061-456 8835)

Electron & BBC Micro Show, UMIST, Manchester, September 26-28 (061-456 8835)

Training, Kensington Town Hall, London, September 30-October 2 (01-727 1928)

IBM System User Show, Olympia 2, London, October 1-3 (01-806 1161)

Compec, Olympia, London, November 11-14 (01-821 5555)

Overseas Events

Comdex Australia, RAS Showground, Sydney, September 2-5 (01-950 9740)

EuroDec 86, Intercontinental Hotel, Fortenay, Hamburg, West Germany, September 23-25 (01-403 9473)

Official Intelligence and Parallel Computers, Wiesbaden Penta Hotel, West Germany, September 23-

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COMPUTER HORIZONS/2

Legal plea on hi-tech crime

By Nicholas Soames

The rapid advances in computer technology are testing the famous robust quality of English law to its limits. There are an increasing number of areas which are causing equal concern to businesses, computer buffs and the legal profession itself, so much that they could be hindering the wider acceptance of computer development.

Among the major areas that have been singled out as needing urgent attention are privacy, copyright law, the legal implications of a host of subjects raised by electronic mail and even broader international problems such as the jurisdiction in international computer crime.

Computer technology is like a new actor on the stage — and one who is in danger of tripping up everyone else," said Alistair Kelman, a barrister and author of two books on computers and the law. "It is quite clear that some parts of the play need to be re-written before a disaster occurs," he says. Even where parts have been re-written they can often be inadequate and out of date



by the time they appear on the statute book.

Such, argues Mr Kelman, is the case with the Data Protection Act brought in to comply with the Council of Europe's recommendations. It indicates that not too much data on individuals must be kept and that data must be kept for only a reasonable length of time.

"The difficulty is that the current legislation does not say how much is too much and how long is too long," said Mr Kelman. "For instance, there is no indication how the keeping of criminal convictions on computer should interact with the Rehabilitation of Offenders Act."

The whole question of computer copyright is equally complex. One of the decisions that must be made in the 1980s is how the links that

allow one computer system to work with another should be handled. A manufacturer designing equipment to add to an existing computer system marketed by someone else may need to copy certain proprietary information, and the existing system be given the power to exclude others from copying that information?

The ownership of output from computer databases can be another problem. If, for example, someone writes a medical diagnosis manual in book form and someone else uses an optical reader to load it into a computer and then uses it to write an expert system program which builds on the original material — who owns the copyright?

Mr Kelman feels strongly that there must be a balance between a justifiable return on

invention and investment and a refusal to let the law stifle creative endeavour. Practically speaking, the law faces an almost impossible task in trying to keep up with the implications of the widespread use of electronic mail.

Legislation is now being prepared to deal with the electronic transfer of funds, involving, among other things, the legal view on digital signatures. The validity of contracts made via electronic mail, for example, can sometimes be questioned.

Though parallels can be drawn with contracts made by telex, it is not exact. Electronic mail can be sent to hundreds of people at once using pre-stored lists. So what guarantees are there that what has been sent has been received, read and agreed to?

There can also be problems with the ease of computer connections in crossing national boundaries. If, for example, someone in Britain makes an unauthorized access to a foreign bank and transfers funds to a third country, where is the crime taking place? Current case law indicates that no crime would be committed in England though the position in Scotland is not so clear.

Has the executioner been given another axe?

A spotlight has focused once more on government-funded research and development in the high technology sector. The powers in Whitehall, particularly the Cabinet Office, have long been convinced that Britain is not getting value for money from the £4,000 million a year pumped into computers, electronics and other high technology research.

Last week a new advisory body was created to counsel the Cabinet Office on the "value" of pursuing certain areas of research.

The announcement, made by the chief scientific adviser to the Cabinet Office, John Fairclough, on secondment from IBM, has caused many ripples in the academic and industrial world because an axe appears about to fall on research projects, deemed to have no immediate commercial value.

The creation of the new group — to be called the Science and Technology Assessment Office — has also confused many in the computer and electronics industries. The famous Information Technology Advisory Panel (ITAP), which had its greatest political influence in 1982 when it led the fight to liberalize cable TV, was supposed to be advising the Government, through the Cabinet Office, of an overall strategy which should be adopted to ensure that Britain keeps up with its competitors.

Recently it was replaced by the Advisory Council for Applied Research and Development (AcARD). The council, the Government claimed but a few weeks ago, would play a more strategic role and advise it on the policies which should be adopted to encourage research and development in key areas and how they can best be exploited. Now government has commissioned another.

Though some in high technology industry will consider the new assessment office just another level of bureaucracy whose advice will be ignored if disliked by the Government, others consider it an indicator that government funds for research and development are about to be curtailed.

The new office would then be the primary cost-cutting vehicle. The creation of the assessment office,



John Fairclough: An assessment committee has been created

THE WEEK

By Bill Johnstone

Technology Correspondent

was disclosed last week by John Fairclough while giving evidence to the sub-committee of the House of Lords on Science and Technology.

The statement subsequently issued by the Cabinet Office contained all the coded messages. It said: "The function of the new office will be to establish a central capability for developing evaluation methods, for gathering consistent information on, and for making analyses of, the inputs to and the outputs from government support for R & D (research and development) and for evaluating the contribution it makes to the efficiency, competitiveness and innovative capacity of the UK economy."

A remark by Mr Fairclough underlined the rough time ahead for computer and electronic researchers on government-funded programmes if they cannot convince their political masters of an immediate benefit to the UK economy.

Said Mr Fairclough: "I see this as a very important initiative, in giving the Government as a whole a much more effective way of looking at how its R & D activities relate to its economic objectives. It will naturally take some time for

the new office to find its feet and establish its working relationships within Whitehall, but I am sure that it will fairly rapidly be seen as an important addition to the machinery of government in this area."

The last phrase has made many industrialists and researchers even more fearful of impending cuts. Objective advisors to the Government, they maintain, should never be considered part of the machinery of government but divorced from it.

The assessment office is undoubtedly the first of a series of measures to change the financing and the administration of government-funded research projects. The Government, which has never been a proponent of financial assistance to industry, has been keen on cutting back R & D expenditure. It has never had a long-term industrial strategy.

Last year the annual review of the Department of Trade and Industry highlighted its unhappiness with the performance of British industry. A top review was underway, claimed the department, to evaluate major scientific and high technology research projects funded by government. That spotlight would fall heavily on the projects funded through the Ministry of Defence and the Department of Education and Science.

Though measures have been taken to exploit the commercial potential of Ministry of Defence research, the Government is still clearly dissatisfied. For example, the commercial group, Defence Technology Enterprises (DTE), was created last October to exploit that research.

The Government is right to create any mechanism to ensure that research sponsored by public money in the military and academic worlds finds some application in the civil field, if possible.

The Americans and the Japanese have far more efficient ways to get the results of such research from the laboratories on to the shopfloor. The techniques used to such good effect by the Americans and the Japanese should be adopted but the Government's research review must not be an excuse to condemn high-risk projects nor should the new assessment office be created to act as its executioner.

Micronet sets market pace

The French popularized teletext services by giving receiving equipment free to consumers. Now Micronet has stepped in where British Telecom and Prestel have failed to tread. It has 10,000 modems ready to give people who subscribe for a year in advance to Micronet and Prestel.

Micronet, which describes itself as a market leader in residential-communications services, says it hopes that Prestel will follow suit. The

COMPUTER BRIEFING

modems being offered are the VTX5000, for the Sinclair Spectrum 48K, and the MODEM 2000, for the BBC.

Ericsson Information Systems Ltd and its subsidiary, Facit Ltd, are sponsoring a historic Chevron B19 sports car for the world's fastest

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The Chevron B19, built in 1970, raced in that year's European two-litre championship. It has since been modified and was raced throughout the 1970s. The car was completely rebuilt before the 1985 Championships and came third in its class. It is powered by a Ford Cosworth 1850cc FVC engine, which develops up to 275 bhp. The car can exceed 165mph.

The Daily and Sunday Standard, the new international English language paper, is to launch publication in Spain with a Press Computer Systems C Text network for editorial and advertising. A 12-terminal, two-file server Olivetti M24-based C Text system for editorial composition and tele-ads, together with an Apple Macintosh for advertisement make-up, is being installed by PCS and Maidstone in Kent. They will communicate via telephone

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"I think they want me to stay until it's fixed" lines with three Apple laser writers at the company's press sites in Marbella and Madrid.

Copy, setting and page layout of the seven-day-a-week paper will be done at Maidstone and transmitted to Marbella and Madrid. An additional terminal in Marbella will cater for local advertising and editorial input.

Centre-file, the computer services subsidiary of National Westminster, will provide the drinks retailers Victoria Wine with a comprehensive data-collection service to support Victoria's nationwide electronic point-of-sale system, which has an installed base of almost 1,800 terminals in 970 branches. The service will be extended this year to include collecting and processing all credit-card transactions carried out in Victoria's 900-plus shops and is the company's first use of EFT/POS (electronic funds transfer at point of sale). By the end of 1987 the number of shops involved is expected to rise to more than 1,000.

Victoria started using Centre-file's computer services in 1983. Now electronic tills in the Victoria Wine Co's shops across the country are "pooled" automatically each night by Centre-file's mainframe computers. Details of sales and stock are collected and processed centrally, and information, such as price changes, fed back to the tills.

DEC (the Digital Equipment Corporation) is to supply Ferrari's Formula 1 team with a computer-aided design and engineering package to boost performance. A VAX 8800, with four MicroVAX IIs, linked in a DECnet/Ethernet local area network will be installed in the racing team's base in Modena, Italy, with software developed to meet the increasingly complex requirements of Formula 1 engineering.

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IBM advertisement on the left edge of the page.

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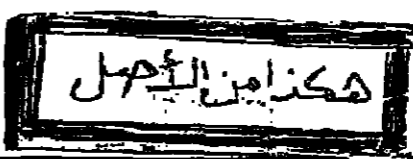
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RUSSELL-COOKE, POTTER & CHAPMAN LINCOLNS INN

An opportunity to join an expanding practice offering high quality and demanding work. Fully competitive salaries with good prospects.

COMPANY AND COMMERCIAL

To deal with a varied work load for both public and private company clients. The ability to develop and extend existing areas of work is a key element in this challenging position. Ideally the applicant will have had two years good commercial experience since qualification preferably in the City but newly admitted Solicitors with relevant experience in articles will be considered.

COMMERCIAL PROPERTY

To assist in this department dealing with substantial and varied work involving developers, builders and investors. The position would suit a recently qualified solicitor.

Please write with CV to:

Peter Dawson
Russell-Cooke, Potter & Chapman
11 Old Square
Lincolns Inn
London WC2A 3TS

CORPORATE TAXATION TO £22K

Opportunity to undertake excellent Corporate workload at outstanding Central London practice. Up to two years PQE

COMPANY COMMERCIAL TO £20K
Major City practice wishes to recruit ambitious Solicitor, of up to 18 months PQE. Good prospects.

COMMERCIAL CONVEYANCING TO £23K
Highly regarded City practice requires calibre Solicitor of up to 18 months PQE for top quality workload. Good prospects.

PENSIONS TO £30K
Experienced Pensions Lawyer for major Central London practice. Excellent prospects.

COMMERCIAL LITIGATION TO £16K
Opportunity with well respected Central London practice for able Litigator of up to 18 months PQE.

COMPETITION/EEC TO £Significant
Eminent medium sized City firm requires able lawyer for highest quality workload. Superb opportunity with good prospects.

PRIVATE CLIENT TO £23K
Experienced Private Client Lawyer sought by well respected Central London practice. Excellent prospects, quality workload.

MATRIMONIAL TO £20K
Major Central London practice wishes to augment successful department with calibre matrimonial lawyer. Good prospects.

Law Personnel
Staff specialists in the legal profession worldwide
95 Aldwych, London WC2B 4JF. Tel: 01-242 1281
(ansaphone after office hours)

Henman, Ballard & Co OXFORD

As a well-established and expanding practice with 4 offices in Oxfordshire, we seek a

SOLICITOR
To assist in general practice with Litigation and Advocacy. A newly qualified solicitor considered.

Apply with CV to:
D J Semlyen, Henman Ballard and Co,
116 St Aldates, Oxford OX1 1HA.
Tel: 0865-722181

SOLICITORS - N.E. HAMPSHIRE.

Well known firm seeks a dynamic solicitor with partnership potential. He/she would head the Litigation Department and take an active lead in managing the office. He/she should have at least 5 years' post-admission experience. Congenial conditions. 5 weeks' holiday. Salary package including car negotiable.

Please write Box F07.

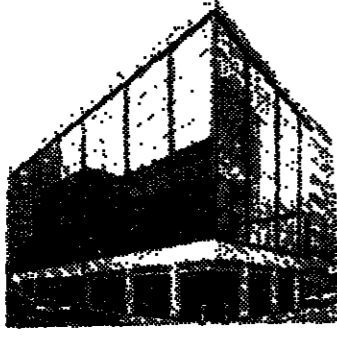
HONG KONG

Small but expanding firm of Solicitors require young assistants for conveyancing and probate, and company/commercial departments. Prospects excellent. Starting salary £15,000-18,000 per annum. Interviews to be held in London during July.

Please reply with full details to Box

LEGAL APPOINTMENTS

Braby & Waller



Braby & Waller

Cadric House
89 East Harding Street
London EC4A 3DS
Telephone: 01-583 8511

Exciting Future in Property

Braby & Waller act for substantial institutions with large and diverse property investments. The increasing level of instructions provide an unusual opportunity for accelerated advancement for a young commercial conveyancer of vigour and real competence. The practice has excellent offices, built to their order, and good back-up services. The total remuneration package will reflect the firm's progressive outlook.

Reuter Simkin are instructed to produce a shortlist, but applications may be sent to S.H.K. Williams at Braby & Waller if preferred. Please quote ref. ARD/C215 when applying. Reuter Simkin, 26-28 Bedford Row, London WC1R 4HE, telephone 01-405 6852.

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LONDON • LEEDS • WINCHESTER
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We urgently need locum solicitors & legal execs for conveyancing & litigation assignments in London & the South. All fees negotiable.

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LOCUM SPECIALISTS
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YOUNG SOLICITOR

Birmingham Firm of Solicitors requires an energetic and enthusiastic young Solicitor with an appetite for work to assist with Conveyancing and Probate work and also with good experience of Litigation. Friendly office in City Centre with good remuneration and Partnership prospects for the right person.

Apply in writing with CV to BOX 879.

YOUNG NON-CONTINGENTOUS Solicitor. 85 St. Bartolomew's Lane, London EC4A 3DF. Salary £11,000.00. Ref: 0935 25183

CLYDE & Co.

Articled Clerks - Tired of Photocopying?

Your articles end in September - it's time to think about what you want to do next. If you feel your present firm can't offer you an attractive future, come and talk to us. Clyde & Co. is a medium-sized specialist commercial firm, whose clients include a wide range of foreign and UK companies engaged in shipping, insurance and trade. The work is mainly litigious. Many cases are conducted abroad; there will be opportunities for foreign travel, and to work in our Hong Kong office. We offer you stimulating work in a friendly office, with a competitive salary and exceptionally good prospects. If you are about to qualify, or have recently done so, with a good academic record and a sense of humour, telephone our Consultant Mrs Indira Brown with details of your background, Corporate Resourcing Group, 6 Westminster Palace Gardens, Artillery Row, London SW1P 1RL, quoting reference 2144. Telephone 01-222 5555, or, if you prefer, at home between 8 p.m. and 9 p.m. 01-480 6666.

McKenna & Co

COMPANY/ COMMERCIAL

We are looking for Solicitors for our Company/Commercial Department.

The work of the Department is varied and demanding. It includes public company work, stock exchange transactions including circulars, admissions to listing and the USM, private company acquisitions and disposals, securities issues, banking and general financial and corporate advice.

You should have a good academic record, have been qualified for at least twelve months and have gained some relevant experience.

The position offers a challenging opportunity and the prospects for successful candidates are excellent. A highly competitive salary and benefits are offered.

If you would like to know more about the opportunities which are available in this Department, please apply with full curriculum vitae, to R. H. Malthouse.

CORPORATE TAX

We are also seeking additional tax specialists for our Corporate Tax Department. The work involves advising on those areas of the firm's activities involving corporate aspects of a domestic and international nature.

Opportunities exist for those wishing to progress their careers in corporate tax and applications are welcome from solicitors with between 6 months' and 4 years' tax experience.

If you are interested would you please apply with full curriculum vitae, to B. A. R. Concanon.

PRIVATE CLIENTS DEPARTMENT

An able Solicitor with 2-3 years' experience is required for wide range of private client tax planning work. Sound knowledge of trusts and capital taxation including international aspects is desirable together with drafting experience.

Please apply with full curriculum vitae to: P. H. Lawson.

McKENNA & CO
Inveresk House, 1 Aldwych, London
WC2R 0HF.

Devon Magistrates' Courts Committee Appointment of Justices' Clerk for Exeter

The vacancy will arise on 1st August next and the Committee wish to appoint a person with a relevant experience for a University and Cathedral City is also the capital of Devon, and enjoys superb facilities for work and leisure.

The Committee have already advertised a conventional appointment. They would, however, welcome applicants who see this post as a stimulating and rewarding episode in a career and would, therefore, enter into a contract for 5 years to be negotiated in the context of a conventional salary up to £20,000.

Anyone interested should write to me before the 21st July with the relevant particulars.

D D Macklin
Clerk to the Magistrates'
Courts Committee

County Hall Exeter EX2 4QD

Telephone
Exeter
272296

DEVON



Town Clerk's Service SENIOR ASSISTANT SOLICITOR

c. £15,400 - c. £16,400 inc. and pay award pending

This post is within the Town Planning, Contracts and Social Section of our Legal Department and will enable an experienced Solicitor, with an interest in and knowledge of Social Services law to gain a wide experience in a busy team.

The major responsibility will be the provision of advice together with advocacy in the Juvenile Court in care and related proceedings. Committee attendance will be available according to experience.

SENIOR LAW CLERK

c. £10,300 - c. £12,000 inc. and pay award pending

This vacancy is also within the Town Planning, Contracts and Social Services section and will provide an ideal opportunity for someone wishing to further their career in Local Government legal work in one of these areas.

The main duties will involve the provision of advice on planning matters together with the preparation of statutory notices under the Planning Acts. An ability to prepare complex contracts would be an advantage.

You should be at least Associate of Institute of Legal Executives and have a minimum of three years relevant experience.

Application forms quoting Ref T296 from the Personnel Service, The Town Hall, Horton Street, London, W8 7NX. Tel: 01-937 6592 (24 hour answering service)

Closing date for applications 25th July 1986



CONVEYANCING LONDON W1

0-2 years admitted conveyancing/non contentious all rounder sought by Eight Partner Practice.
Tel. No. 01-439 3111
Ref RG

INTL. REINSURANCE CO. GROUP AGM CLAIMS (DESIGNATE)

40+ SAL £25 - £30,000 + BENEFITS

This is a new Management position in a respected Professional RI Co. writing a World Wide, mainly Non Marine Account - Long and Short Tail.

As claims increase in complexity, size and tail a very Senior Claims Executive with a Legal Qualification is required to co-ordinate and oversee the Group's Claims function in UK and Overseas, from a London office.

Senior Claims Management experience in International Direct and Treaty N.M. Claims settling, including current problems - Toxic Tort (ie Asbestos), environmental pollution etc) is a necessity. Ability in both Company and Man Management is required and European Languages would be an asset

The benefits include Subsidised Mortgage, Non Contrib. Pension, Profit Share and Car.

All applications will be treated in the strictest confidence.

Apply: A.P. Moore ACII,
Managing Director
- 01 451-1596
Moore & Weeks Ltd.,
(Rec Cons)
52/57, Mark Lane,
London EC3

CONVEYANCER

OWEN WHITE, a large, progressive and expanding firm with 7 offices west of London, seeks an admitted or unadmitted Conveyancer at the Fetham Office capable of handling a large volume of residential conveyancing assisted by newly installed second generation computerised word processing function.

An attractive remuneration package will be offered including salary, quality car, running expenses and pension, unlikely to be worth less than £15,000.

Please apply: N Barnard Esq., Gavel House,
90-92 High Street, Fetham, Middlessex, TW13 4ES.
Tel: 01-890 2836

CAMBRIDGESHIRE CONSTRABULARY

Force Headquarters,
Hinchingsbrooke Park,
Huntingdon.

**SOLICITOR TO THE
CHIEF CONSTABLE**

Salary: £15,111-£16,194

Applications are invited from Solicitors and Barristers with recent experience of litigation and at least ten years general experience for the post of Solicitor to the Chief Constable.

This new post arises as a result of the setting up of the Crown Prosecution Service.

The successful applicant will be required to advise upon the legal and constitutional powers and duties of the Chief Constable and upon the civil and criminal law. In addition civil and criminal litigation involving the Chief Constable and members of the Force will be undertaken.

An application form and job description may be obtained from the Chief Superintendent, Administration, Force Headquarters, Hinchingsbrooke Park, Huntingdon, PE18 8NP.

Closing date for receipt of completed application forms: 4th August.

EQUAL OPPORTUNITY EMPLOYER

YOUNG SOLICITOR

over £20,000 + car

City Solicitor with 2 years experience for senior corporate and commercial work.

We have been recruiting lawyers for industry, commerce and finance since 1973 and have placed lawyers with most major British and international companies. We also recruit for firms of solicitors in London and throughout the country. All our consultants are qualified lawyers with many years' experience in recruitment.

74 Long Lane, London EC1 Tel: 01-606 9371
CHAMBERS & PARTNERS

LITIGATION - HOLBORN

Solicitor qualified 2/3 years required for busy expanding Litigation Department with progressive firm in Holborn. Wide variety of work with emphasis on general commercial matters and reducing workload of matrimonial. Successful applicant should be enthusiastic and versatile with relevant experience. This is a responsible and challenging position with career prospects for the right person. Salary according to experience.

Brooks Stein Russell, Hampden House,
84 Kingsway, London WC2B 6AE.
Tel. No. 01-431 2881

Applicants with C.V. to A. Spencer at the above address.

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LEGAL EXECUTIVE to £11,500. Large City practice to £11,500. Large City practice to £11,500. Large City practice to £11,500. Large City practice to £11,500.

CHAMBERS LAW LEGAL SEC. RETAINERS. Terms £2,500 p.a. minimum. W.P. very good training. Interview 1st Jan. 1987. MARY GRAVES (Rev. Con)

STRICTLY NO AGENCIES.

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Test Valley Borough Council

INFORMATION TECHNOLOGY MANAGER

c. £18,000 p.a. plus car - Andover

The Challenge: Take Test Valley Borough Council into the 1990's with our ICL ME220 growing to Series 39 with DRS network.

The Job: Manager of your own section and top management status for 5 years head term.

The Benefits: Salary up to £17,202 plus a performance bonus of up to £1000 p.a.

Car provided plus official mileage. Relocation package worth up to £3000. Free Group Life Assurance.

The Place: Andover is in the scenic and historic Test Valley covering 157,000 attractive rural acres of western Hampshire, and with excellent road and motorway communications.

Ring us: Peter Giddings or Mike Heston at Andover (0254) 64144 for further details, or for the application form, Personnel Department, Council Offices, Duttons Road, Romsey (0794) 61617 Ext. 533. Quote ref. JF. 90. To be returned by Thursday 31st July 1986. Interviews will be held on 11th/12th August, 1986.

ABOUT TO QUALIFY?

Recent instructions have been taken from our leading client practices who seek able and ambitious young solicitors, to ensure their continued excellent reputation and growth. Of especial interest are those applicants who wish to develop demanding and rewarding careers in the following fields:-

COMPANY/COMMERCIAL
COMMERCIAL CONVEYANCING
For apt and proven advice on both the above and litigious posts, contact:-

Law Personnel
Staff specialists in the legal profession worldwide
85 Abchurch, London EC4A 3DF. Tel: 01-242 1261

TAX PLANNING & Trust Specialist. Barrister or Accredited Chartered Accountant. 0935 25183

LITIGATION SPECIALIST. Chartered Accountant. 01254 76000. 0935 25183

LITIGATION EXECUTIVE. Chartered Accountant. 0935 25183

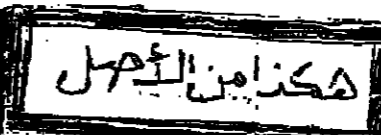
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LEGAL EXECUTIVE with Chartered Accountant background. General London office. Account Personnel. 0935 25183

LEGAL EXECUTIVE. All rounder Chartered Accountant. 0935 25183

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RENTALS

Cambridge Tripos

STENWAY PIANO... For sale, beautiful piano...

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SERVICES... COMPANY GOLF... FERRISBERG...

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WANTED... WANTED - LARGE TABLES...

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MUSICAL INSTRUMENTS... STEINWAY PIANO...

FOR HIM... Wedding Morning Suits...

SHORT LETS... LUXURY FAMILY 4 bed house...

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WANTED... WANTED - LARGE TABLES...

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RESISTA CARPETS... SALE NOW ON...

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CELEBRATE TURKEY... Last minute holidays from 1 wk...

CONSTITUTION... For sale, beautiful piano...

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CHESTERTON'S DOCKLANDS, E1... Prime location in heart of Wapping...

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CHESTER ROW, SW1... 2 Double bedrooms, reception, kitchen...

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NEWLY RENOVATED furnished... 2 bedrooms, 2 bathrooms...

NEWLY RENOVATED furnished... 2 bedrooms, 2 bathrooms...

UPFIELD... 2 bedrooms, 2 bathrooms, reception...

NEWLY RENOVATED furnished... 2 bedrooms, 2 bathrooms...

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University news

Cambridge Tripos

Class 1: S. Ball, Reading, S. Ball, S. Ball...

Class 2: J. J. Ball, Reading, S. Ball, S. Ball...

Class 3: J. J. Ball, Reading, S. Ball, S. Ball...

Class 4: J. J. Ball, Reading, S. Ball, S. Ball...

Class 5: J. J. Ball, Reading, S. Ball, S. Ball...

Class 6: J. J. Ball, Reading, S. Ball, S. Ball...

Class 7: J. J. Ball, Reading, S. Ball, S. Ball...

Class 8: J. J. Ball, Reading, S. Ball, S. Ball...

Class 9: J. J. Ball, Reading, S. Ball, S. Ball...

CHALET PERSONS

Two competent Chalet persons required from December 8 - April 8 to run private company chalet in Austria...

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DOMESTIC & CATERING SITUATIONS... EXPERIENCED COOK...

SELF-CATERING ITALY... VILLAS WITH A MARE TUSCOLA...

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COSTA DEL SOL... Private Estate between Coast and Hills...

Discounts

All makes, best prices Barry Halliday 0922 59021

LEGAL SECRETARY

Greyhound Guaranty Limited, a London based merchant banking company of the Greyhound European Financial Group...

CRICKET: NO STOPPING THE DREAM MACHINE AS HE CLOCKS UP HIS 150TH CENTURY

Another hundred and another batting milestone for Boycott

The machine that is Geoffrey Boycott was running smoothly at Acland Park, Middlesbrough yesterday... The machine that is Geoffrey Boycott was running smoothly at Acland Park, Middlesbrough yesterday...

good form, though, and his enterprise had been in the vanguard of Yorkshire's advance by 77 runs in the next 25 overs... Gloucestershire had started out in the morning 211 runs behind at 34 for three...



Boycott driving past another landmark

Precocious Hick enjoys tutorial

WORCESTER: Worcestershire, with seven second-innings wickets in hand, are 30 runs ahead of Nottinghamshire... Hick was very much the case of the 'Two Aitches'...

No end to Sussex sequence

By Richard Streeton
HOVE: Sussex drew with the New Zealanders... Sussex, who in eight matches with New Zealand teams since 1972...

Patterson pace too much for Essex

By Peter Ball
OLD TRAFFORD: Lancashire (2) vs Essex (3) by an innings and 22 runs... Patterson bowled quite beautifully to take 10 for 89 in the game...

Morris dances to the Jean-Jacques tune

DERBY: Derbyshire, with four second-innings wickets standing, lead Kent by 153 runs... Morris danced to the Jean-Jacques tune...

Botham in Ireland

By Michael Berry
Ian Botham will play for a Lisburn XI in a one-day game on Friday... Botham is also celebrating 15 years in Irish cricket...

No sense of timing

By Michael Berry
They came from Harare and The Hague to watch their favourite sons get the ball-towed turf of Lord's yesterday... The support, however, was not up to it...

Glamorgan v Gloucestershire

Table with 2 columns: Player, Runs, Wickets. Includes players like D B Pauline, G C Holmes, and M W Atkinson.

Yorkshire v Leics

Table with 2 columns: Player, Runs, Wickets. Includes players like R A Cobby, D J Lawrence, and M W Atkinson.

Surrey v Northants

Table with 2 columns: Player, Runs, Wickets. Includes players like D J Lawrence, M W Atkinson, and M W Atkinson.

Marshall proves awkward customer

By Alan Gibson
TILTON: Somerset, with all second-innings wickets in hand, are 52 runs ahead of Hampshire... Marshall proved an awkward customer...

Fight against flab is Witherspoon's pre-fight priority

By Srikumar Sen, Boxing Correspondent
Tim Witherspoon gladdened the heart of Frank Bruno's supporters when the World Boxing Association heavyweight champion, who is here to defend his title against Britain's No 1 contender...

Cabestany leading the procession

From John Wilcockson, Evreux
Pello Ruiz Cabestany, aged 24, one of the major forces in the recent revitalization of Spanish cycling yesterday won the fourth stage of what is becoming a professional Tour de France...

Ashford's win is put into focus

Moscow (Reuter) - The world record holder, Evelyn Ashford of the United States, had to wait for photographic proof to be sure of victory over East Germany's Heike Drechsler...

Goodwill Games

Moscow (Reuter) - The world record holder, Evelyn Ashford of the United States, had to wait for photographic proof to be sure of victory over East Germany's Heike Drechsler...

Holding fire

Derbyshire's seam bowler Roger Finney is also unfit... Finney is also unfit...

Women draw

The second women's Test match between England and India ended in a draw at Blackpool yesterday after the Indians had given England an impossible fourth-innings task...

ART GALLERIES

- Victoria and Albert Museum, National Museum of Art & Architecture, The Wallace Collection, The British Museum, The Tate Gallery, The Royal Academy of Arts, The National Portrait Gallery, The Royal Opera House, The Royal Ballet, The Royal Opera House, The Royal Ballet, The Royal Opera House, The Royal Ballet...

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Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

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BBC 1
6.00 Caeffax AM. Breakfast Time with Debbie Greenwood and Nick Ross. Weather 6.55, 7.25, 7.55, 8.25 and 8.55; regional news, weather and traffic at 6.57, 7.27, 7.57 and 8.27; regional and national news at 7.00, 7.30, 8.00, 8.30 and 8.55; sport at 7.20 and 8.20; and a review of the morning newspapers at 8.37. Plus, the Junior and Adult Advice Lines; gardening hints from Alan Titchmarsh; and a recipe from Lynn Christian.

TV-AM
8.15 Good Morning Britain presented by Anne Diamond and Nick Owen. News with Gordon Honeycombe at 8.30, 7.00, 8.00, 8.30 and 9.00; financial news at 8.35; sport at 8.40, 7.40 and 8.40; exercises at 8.55 and 9.22; cartoon at 7.25; pop video at 7.55; Jeni Barnard's postbag at 8.35; Gloria Hunniford at 8.55; trade union leader, Liz Symons, at 9.12.



Miles Kingston: Steam Days on BBC2 at 8.30pm

Moreover... Miles Kingston has an affection for the puff-puff that is child-like boozing in the steam engines. Watching TRAVELS WITH A DUCHESS (BBC2, 8.30pm), the first of his six Steam Days films, you feel that it would be something like heaven for him to be in the steam engine. Brief Encounter and get some girl in his eye from a passing train. You cannot establish a stronger or more anthropomorphic link between locomotive engine and human being than to say, as Kingston does tonight about the passenger train Duchess of Hamilton: "Cut her, and she bleeds steam." If that is a metaphor that does not worry you, then you will be especially happy about looking through Miles Kingston's ecstatic eyes

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and seeing the steam engines as "great Victorian mad actors. They overact like mad. They're showbiz. They're sexy." Hyperbole is the currency of the enthusiast, and in this respect Kingston is a worthy big spender, between hearing the Duchess at Settle and quitting her at Carlisle. Another enthusiast is given his head by BBC Television tonight, Tom Vernon, whose FAT MAN IN THE KITCHEN (BBC2, 7.00pm) begins its second series. And very welcome it is, too. Like Miles Kingston, Tom Vernon has a good line in hyperbole. It is not the English who best separate Britain from France, he opines. It is a chasm full of

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wreck the environment if not controlled. On long waves, VHF variations at 5.55. Shipping, 6.00 News Briefing, 6.10 Farming, 6.25 Prayer (r), 6.30 Today, incl 6.30, 7.30 News, 6.45, 6.55, 7.55 News, 7.20 Letters, 7.25, 8.25 Sport, 7.45 This Week (BBC2, 7.00pm) begins its second series. And very welcome it is, too. Like Miles Kingston, Tom Vernon has a good line in hyperbole. It is not the English who best separate Britain from France, he opines. It is a chasm full of

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BBC 2
6.55 Open University: Rabbits and Chalk Grassland. Ends at 7.20.
9.00 Caeffax. Third Test. The closing session of the fifth and final day of the game at Edgbaston between England and India, introduced by Peter West.

CHANNEL 4
2.15 Their Lordships' House. A repeat of last night's programme of highlights of the day's proceedings in the House of Lords. Four judges from Newmarket. Brogg Scott introduces coverage of the Fairview House Stakes (2.35); the Priocera for the Decca, yesterday in Parliament, 8.57 Weather; Travel Tuesday Call: 01-580 4411. Phone-in: 10.00 News; From Our Own Correspondent. 10.30 Morning Story. Brogg Scott, Jenny Howe, Jenny Howe. 11.00 Daily Service (New every evening). 11.15 News; You and Yours. Consumer advice with Patrice Adcock. 12.27 Morning Story. Brogg Scott, Jenny Howe, Jenny Howe. 1.00 News; Financial Report. 6.30 Comedy Playhouse. Parachutes, with Brian Thompson. With Tony Robinson as the man no employer seems to want (r). 7.05 The Archers. 7.20 File on 4. Fertilizers. Boon or a bane? The nitrogen cycle that could

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BARBICAN HALL, 6.30-8.30
LONDON SYMPHONY ORCHESTRA, Sir Charles Mackerras, conductor.
10.00-11.30
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ENTERTAINMENTS
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